

# California ranks second greatest productivity growth in U.S. since 2012

[ Article originally appeared in [www.digital-adoption.com](http://www.digital-adoption.com) ]

New research has revealed the American states which have had the largest increases in productivity since 2012, with California recording the second highest improvement by 27.03%.

The research, conducted by digital adoption magazine digital-adoption.com, analyzed ten years of annual labor productivity data from the Bureau of Labor Statistics (BLS) to establish the U.S. states which improved in labor productivity the most from 2012 (private non-farm sector).

The analysis revealed that California had the second largest increase, where productivity improved by 27.03%, in line with the same increase for output per worker, which went up by 27.87% over the ten year period. Labor compensation also grew from \$986 billion to \$1.68 trillion between 2012 and 2021. That's a 71.24% increase compared to 2012, the fifth highest increase of its type in the U.S. over the last ten years.

Washington improved the most compared to any other state, with a 30.31% increase in productivity from 2012. This is due to increased

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Rank	State	Labor productivity % increase since 2012
1	Washington	30.31%
2	California	27.03%
3	Kansas	19.85%
4	Colorado	18.74%
5	New Hampshire	18.39%
6	North Dakota	18.28%
7	Massachusetts	17.25%
8	Utah	16.95%
9	Nebraska	16.86%
10	Oregon	16.75%

## Building Relationships: One Construction Project at a Time

[ Article originally appeared in [www.constructconnect.com](http://www.constructconnect.com) ]

By Kendall Jones,

Strong relationships between general contractors and subcontractors are an important component of a successful project. These relationships don't mature overnight, and it takes time and effort from both parties to build a level of trust that evolves into a strong working partnership. Putting in the work to build these relationships can be mutually beneficial to both parties and pay off for years to come.

So, how do relationships between and subcontractor and a general contractor start? Sometimes a general contractor needs additional bid coverage for a project or is expanding into new areas. A subcontractor might be looking to break into doing larger projects or branch out into other sectors of the industry.

Regardless the how or why, they usually begin with a single project, a single bid. Here are some tips for both general contractors and subcontractors to follow to build strong relationships through every step of a project from

the initial bid phase all the way through project completion.

### During the Bid Process

#### Subcontractors

If you're bidding to a general contractor for the first time this is your opportunity to make a strong first impression. In addition to a competitive bid, you need to prove that your company is the best choice to perform the work. This means putting together a proposal highlighting your company's level of experience, expertise, knowledge base, and capacity to perform the work.

A strong portfolio of past projects, sound financial footing, and stellar safety record are great ways to make your company stand out from the competition. Be sure to ask any questions if you are unclear on the scope or scale of the project and always attend any pre-bid meeting the general contractor holds.

#### General Contractors

When bidding out projects, make sure your invitations to bid (ITBs) are easy to understand and provide as much information and documents

necessary for subs to submit a bid. Make sure the scope of work for each trade is clearly defined to avoid subs bidding on work that they assume might be part of their bid.

Communicate any due dates or prequalification requests as far in advance as possible to give trade contractors ample time to ask questions and compile all the necessary information and documentation. Hold a pre-bid meeting or site visit to and answer any questions that subs might have. Be responsive and timely when a sub reaches out for more information on a bid and make sure any plan revisions or addenda gets distributed to all your bidders.

### After Bids Are Awarded

#### Subcontractors

If you're awarded a contract, you need to meet with the general contractor to discuss the project schedule, key milestones, logistics, safety plan, and payment schedules. Review the contract and ask to make any changes to any unnecessarily unfavorable conditions or clauses in the contract.

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# Governor Newsom Names Antonio Villaraigosa Infrastructure Advisor to Leverage Federal Dollars in Building California Infrastructure for the Next Century

[ Article originally appeared in [www.gov.ca.gov](http://www.gov.ca.gov) ]

Moving to harness a once-in-a-generation investment under the federal Infrastructure Investment and Jobs Act (IIJA), Governor Gavin Newsom today named former Los Angeles Mayor Antonio Villaraigosa to serve as an Infrastructure Advisor to the State of California, working with local, state and federal leaders to identify priority projects and maximize access to federal funding across all regions of the state.

The Governor's announcement comes as the U.S. Department of Transportation today outlined \$120 million in funding that California will receive for eight projects through the IIJA Rebuilding American Infrastructure with Sustainability and Equity (RAISE) grant program to improve and modernize transportation infrastructure.

"With this influx of federal dollars, we have an incredible opportunity to rebuild California while creating quality jobs, modernizing crucial infrastructure, and accelerating our clean transportation progress, benefiting communities up and down the state," said Governor Newsom.

"Antonio has the extensive experience and relationships to deliver on this promise and bring together the many partners who will be key to our success. I look forward to his collaboration with the Administration as we build up communities across California."

Known for his skill at building broad bi-partisan coalitions, Villaraigosa will serve as the key state liaison for local elected officials on infrastructure needs, conducting meetings with regional leaders and with federal leaders in Washington, D.C., in coordination with the Governor's Office. Villaraigosa will not be a state employee. This position is supported through a partnership with California Forward, which will collaborate with him and members of the Administration on local engagement efforts.

In 2013, Villaraigosa finished his two terms as Mayor of Los Angeles, after eight years of major strides in transportation, crime reduction, infrastructure, energy and resource sustainability, right-sizing government, business development and education reform. Prior to his election as Mayor, Villaraigosa served as a member of the Los Angeles City Council from 2003 to 2005.

From 1994 through 2000, Villaraigosa served in the California State Assembly as Democratic Whip, Majority Leader and Speaker of the Assembly. He was a member of President Obama's Transition Economic Advisory Board, the 2012 Chairman of the Democratic National Convention and President of the U.S. Conference of Mayors. Villaraigosa was a Fellow at Harvard University and a Professor in public policy at the University of Southern California. He was a Senior Fellow at the Bipartisan Policy Institute in Washington, D.C. Additionally, he has served on the McGraw Hill Global Education Board of Directors, and currently serves as Board Chair of The Change Company. He also serves on various boards, including at UC Merced, AltaMed and Peace Over Violence. Villaraigosa is currently a Partner and Co-Chair at Actum, where he focuses on strategic and crisis communication consulting to senior executives in large public and private sector organizations.

See below for a breakdown of the \$120 million in funding that California local governments, transit agencies and others will receive through the RAISE grants announced today:

- \$25 million to the High-Speed Rail Authority for its Merced Extension design work
- \$23 million to San Francisco Municipal Transportation Agency for complete streets improvements along Howard Street
- \$20 million to the Port of Los Angeles for its Terminal Island Grade Separation
- \$15 million for the Inglewood Transit Connector Project
- \$15 million for the Yuba-Sutter Transit Authority's Zero-Emission Bus Operations and Maintenance Facility
- \$15 million to the City of Fontana for multi-modal complete street improvements
- \$5 million to the Sacramento Area Council of Governments to plan and design Mobility Zones in the Sacramento Region
- \$1.6 million to the Tolowa Dee-ni' Nation for a separated pedestrian and bicycle path across Highway 101 in Del Norte County

SOURCE: <https://tinyurl.com/3fzz9rhh>

## Building Relationships: One Construction Project at a Time

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If you weren't awarded a contract, ask the general contractor for a meeting to go over why you didn't win. Regardless of whether it was an uncompetitive bid, lack of experience, or failure to provide required documents or prequalification forms, you should try and find out what you could do better to improve your chances on your next bid.

### General Contractors

Meet with all your awarded subcontractors for an in-depth review of the upcoming project. Leverage their knowledge and expertise as you develop the construction schedule and project timeline. Lay out expectations for safety meetings, daily reporting, and how and when information is to be communicated. Make it clear that any issues or complications should be brought to you immediately so both parties can work to resolve them as quickly as possible and keep the project on track.

Make yourself available to any subcontractor you didn't award a contract to so you can explain why they didn't win. Providing transparent and honest feedback to a subcontractor, especially one bidding to you for the first time, will help them submit a better proposal next time. It's also a good time to build rapport with subs you haven't worked with to ensure they will bid on future opportunities you send their way.

### During Construction

#### Subcontractors

Show up to the jobsite every day with the tools, equipment, materials, and workers you need to get that day's work done. Make sure your workers act and perform their duties safely and professionally. Practice good housekeeping and clean up after every workday, picking up tools and equipment and disposing of any construction waste as you go.

Keep in contact with the site supervisor and project manager with updates on your progress and advise them immediately of any issues or poten-

tial delays that might impact other subcontractors on the job or the overall project timeline.

### General Contractors

Communication is key to every successful construction project. Check in on all your subcontractors throughout the project and be available to discuss how the work is progressing and monitor their performance. If you're keeping your subs in the loop on any potential changes to the schedule or scope of work, it's easier to work together to develop a solution rather than expecting them to be able to just go with the flow.

When issues arise, and they will, be professional and respectful of the other person's opinions and suggestions. When something goes wrong on a project it's easier to resolve the problem if everyone can work things out with a rational and respectful discussion rather than simply pointing fingers and laying blame. It's easy for tempers to flare when things aren't going right so it's always best to let cooler heads prevail.

### Project Completion

After the completion of each project, general contractors and subs should get together to do a post-mortem. Items to discuss should include what worked, what didn't, what issues arose and how they were handled, and how they might handle them in the future. This should be an open and frank conversation to work through any disagreements and difficulties so that these items can be addressed and corrected before the next project.

Once a project has been completed successfully and both parties are satisfied with the outcome it's just a matter of rinse, wash, and repeat. As time goes on, and more successful projects are completed between a general contractor and a sub, that level of trust and mutual respect will strengthen and grow into a strong relationship and partnership that both parties will benefit from for many years.

SOURCE: <https://www.constructconnect.com/blog/building-relationships-one-construction-project-at-a-time>

**Editorial Staff**  
President & CEO:  
Gerald W. Johnson  
gwj@sbeinc.com

**Managing Editor:**  
Valerie Voorhies  
vv@sbeinc.com

**Production Manager:**  
Nabil Vo  
nvo@sbeinc.com

**Diversity Outreach Manager:**  
Rosalie Vivanco  
rvivanco@sbeinc.com

**Graphics Design:**  
Domingo Johnson  
domingo@mac.com

**Webmaster:**  
Umer Farooq  
umer@octadyne.com

**Writer:**  
Cheryl Hentz  
cheryl.hentz@gmail.com

**SBE Northeast Manager:**  
Leslie McMillan  
lmcmillan@sbeinc.com

#### Contact Info:

Small Business Exchange, Inc.  
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

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# CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified CBE Suppliers, and Service Providers defined as Minority/Women/Disadvantaged/Disabled Veteran/Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning for the following (but not limited to) work:

#### SUBS/SERVICE PROVIDERS

Bottom Dump Trucking, Clear & Grub, Concrete Pavement, Concrete Structures, Driving Piles, Electrical, Erosion Control, Fencing, Hydroseeding, Irrigation System, Landscaping Services, Paint and Stain Concrete, Pipeline/Drain Inspection & Cleaning, Remediation Services, Roadside Signs, Saw Cutting, Remodelers, Street Sweeping, Super 10's, SWPPP, Temp Fencing, Waterproofing, Water Trucks

#### SUPPLIERS

Brick/Stone, Miscellaneous Metals, Petroleum

### Adventure Park Multi-Benefit Stormwater Capture Project

Location: Whittier, CA

Project No. SWQ0000006

CBE GOAL 25%

**REVISED BID DATE: August 30, 2022 at 11:00 a.m.**

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SUBCONTRACTORS / SERVICE PROVIDERS

Asphalt Paving, Bore and Jack, Concrete Flatwork, Electrical, Manholes, Manhole/Utility Adjusting, Pot-holing, Project Scheduler (CPM), Saw Cutting, Shoring, Signage, Slurry Seal, Street Sweeping, Striping, Survey, SWPPP, Traffic Control, Traffic Loops, Trucking, Video Recording of Existing Conditions

#### SUPPLIERS

Aggregates, Asphalt Concrete, BMP's, Diesel Fuel, Equipment Rentals, Erosion Control, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Ready Mix Concrete, Shoring, Traffic Control

### FY2020-2021 NON-POTABLE WATER (NPW) OFF-SITE

#### PIPELINE PROJECTS

Spec No. 2022-22

**BID DATE: September 8, 2022 at 2:00 p.m.**

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer



Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified DBE for the following project:

#### Caltrain ~ Peninsula Corridor Joint Powers Board

Guadalupe River Bridge Replacement Project – San Jose ~ Solicitation No. 22-J-C-032

**REVISED Bid Date: August 26, 2022 at 2:00 PM**

**\*\*Bidding Electronically. Quotes need to be received by 11:00am on bid day\*\***

All DBE's providing quotes on this project must be certified in a NAICS code(s) applicable to the kind of work quoting on this project.

#### CONTACT:

Debby Pannell

Brosamer & Wall Inc.

1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596

PH: 925-932-7900 • FAX: 925-279-2269

#### PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified subcontractors, suppliers, and truckers including certified DBEs on all items of work type listed below, including but not limited to:

Construction Survey/Construction Staking; Temporary Fence (Type ESA) along Environmentally Sensitive Area; SWPPP; Demolition (Remove Fence, Demolish Existing MT1 & MT2 Bridge, Remove Existing Storm Drain System); Settlement Monitoring; Site Clearing (Tree & Debris Removal); Excavation including Temporary Shoring & Permanent P227 Sheet Piling; Temporary River Diversion System; Dewatering; Earthwork (Rail Excavation, Rail Embankment, Structure Excavation, Structure Backfill, Channel Excavation); Horizontal Directional Drilling; Disposal of Excess Soil (Hazardous Material Testing, Existing Railroad Ballast that may contain Hazardous Waste, Excavation Soil that may contain Hazardous Waste); Rip Rap Erosion Control; Underground Ductwork & Structures (Third Part Fiber Optic Support Facilities, PCJPB PTC Fiber Optic Support Facilities); Storm Drain Work (Drainage Inlets, Drainage Basins, Cleanouts, PVC Pipe, Perforated PVC Pipe, Filter Fabric, Pervious Backfill); AC Paving; Landscaping (Planting & Bioswale); Concrete Anchorage Device; Restraint Rods; Polyurethane Bearing Pads; Steel Reinforced Elastomeric Bearing Pads; Reinforcing Steel for Structures (Reinforcing for Bridge Substructure, Bridge CIP Deck & Ballast Curbs, & Retaining Wall, Drill & Bond Dowels); Cast-In-Place Concrete (For Bridge Substructure, MT1 Bridge CIP Deck & Ballast Curbs, MT1 Retaining Wall); Precast Concrete Structures (Single Cell Box Girder with & without Ballast Curb); Cast-In-Drilled-Hole Concrete Piling; Metal Fabrications (Steel Walkway Grating; Steel Pipe Handrailing); Structure Steel; Steel DPG Bearing Assembly; Miscellaneous Steel (Deck/Armor Plates, Walk Brackets, HR Posts, Deck Drains); Bridge Deck Waterproofing; Clean & Paint Structural Steel; Protect & Maintain Signal System; Electrical; New Track Construction (Continuous Welded Rail); Realign Track; OCS Grounding & Bonding (OCS Structures & Other Metallic Objects); Lead Based Paint Abatement; Debris Containment and Collection Plan; Lead Compliance Plan; Aggregate Base; Class 2 Perm; Bedding Material; HMA for Trackway & Bridge Deck; Conduit & Fittings; PCJPB Backbone Fiber; Positive Train Control (PTC) Pull Boxes

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

**Requirements:** Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, CA 94596 or can be accessed for free at website: <https://smctd.bonfirehub.com/opportunities/56097>. B&W will also make plans & specs available electronically. Please email Debby Pannell at [dpannell@brosamerwall.com](mailto:dpannell@brosamerwall.com) for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

**\*\*Submit ALL quotes/proposals via email to [estimating@brosamerwall.com](mailto:estimating@brosamerwall.com) or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number, DIR Registration Number, NAICS Code & Description and if applicable DBE Number on all quotes/proposals. ALL DBE's: Brosamer & Wall is required to submit within 5 calendar days after the bid due date a written confirmation from all DBE's participating in the contract. Please provide a separate written confirmation from your quote/proposal that you are participating in this contract. Include your NAICS code(s) & description(s), Contractors License Number & Expiration Date, DIR Number & Expiration date, and DBE Number on this written confirmation letter. Refer to Bid Documents Section 00801 – DBE Contract Goal.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before August 24, 2022.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.



Is requesting quotes from certified and qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

#### SUBS/SERVICE PROVIDERS

Clear & Grub, Dust Palliative, Hydroseeding, Erosion Control, Reinforcing Steel, Fencing, Bottom Dump Trucking, Super 10's Trucking, Water Truck, Street Sweeping Truck, Construction Staking (Surveying)

#### SUPPLIERS

Filter Fabric, Heavy Equipment Rental, Fuel Systems, Lumber Supplier, Reinforced Concrete Pipe, Sand & Gravel Supplier

### Canal Replacement Project – Segment 5B, Oakley, CA

Project No. 422201

**BID DATE: September 8, 2022 at 10:00 a.m.**

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Rick Welshiemer at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC An Equal Opportunity Employer

## Diversity Outreach Services

SBE's nationwide 1,000,000+ database of certified businesses provides the basis for targeted outreach utilizing a powerful IBM Power9 platform for completed and timed reporting, customized to match client needs.



# CALIFORNIA SUB-BID REQUEST ADS



Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Community Business Enterprise (CBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Disadvantaged Business Enterprise (DBE), Disabled Veteran Business Enterprise (DVBE), and Lesbian, Gay, Bisexual, Transgender, Queer, and Questioning (LGBTQQ+).

County of Los Angeles Public Works,  
Project Management Division  
Adventure Park Multi-Benefit Stormwater Capture Project  
Project ID NO. SWQ000006  
Bid Date: Tuesday August 30, 2022 @ 11:00 AM  
Engineer's Estimate: \$ 28,610,000 Outreach: CBE/DBE/MBE/WBE/DVBE  
Senior Estimator: Ben Sebat Phone: (562) 928-6111 |  
Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Waterworks Supply (piping, pumps, valves, slide gates & all appurtenances), Precast Concrete (vaults, Manholes, underground reservoir), Reinforced Concrete Pipe Supply, Excavation Shoring, Electrical & Instrumentation, Landscape, Irrigation, Tree Trimming & Tree Removal, Arborist, Tree Protection, Park Amenities/Exercise Equipment, Asphalt Paving, Reinforcing Steel, Cast-in-place Concrete, Geosynthetics/Impermeable Liner, Stormwater Filtration - Pre-treatment Device, Water Polisher, Painting, Parking Lot Striping, Signage, Public Restroom Remodeling, Dewatering/Groundwater Treatment, Trucking (onsite, soil export, soil import, debris export), Traffic Control, Sound Barriers, SWPPP, Sewer Bypass, Well Decommissioning, Modular Building, Jobs Coordinator, Miscellaneous Metals, Aggregate Supply, Ready Mix Supply, Temporary Fencing, CCTV Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the Los Angeles County Public Works website:

[https://dpw.lacounty.gov/Contracts/cons/ProjectDocuments.aspx?project\\_id=SWQ0000006](https://dpw.lacounty.gov/Contracts/cons/ProjectDocuments.aspx?project_id=SWQ0000006)

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each CBE, DBE, MBE, WBE, and DVBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of CBE/DBE/MBE/WBE/DVBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



Our firm is preparing a bid for the following project as a prime contractor, and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE).

Coachella Valley Water District  
FY2020-2021 Non-Potable Water (NPW) Off-Site Pipeline Projects  
Spec No. 2022-22  
Bid Date: September 8, 2022 @ 2:00 PM  
Outreach: DBE  
Senior Estimator: Mark Setzer | Phone: (562) 928-6111  
Email: msetzer@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Bore & Jack, Asphalt Cap Paving, Aggregate & Asphalt Concrete Materials, Diesel Fuel, Potholing, Pipeline Materials, Precast Concrete, Saw Cutting, Shoring Equipment, Slurry Seal, Street Sweeping, Survey, Video Recording of Existing Conditions, Striping, SWPPP, Traffic Control Signs, Traffic Loops, Trucking (export soil), Electrical

Plans and Specifications are available at no cost to interested firms by contacting W.A. Rasic Construction during normal working hours of 8:00am - 5:00 pm Monday thru Friday

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

## FLATIRON

REQUEST FOR QUOTES FROM CERTIFIED  
DBE/MBE/WBE/SBE/SBRA/LSAF/HUB Zone SUBS, SUPPLIERS & SERVICE PROVIDERS  
City of Sunnyvale, California

SUNNYVALE CLEANWATER PROGRAM (SCWP)  
Secondary Treatment and Dewatering Project  
Public Works Project NO. UY-21-07

**\*\*This project is CWSRF & WIFIA Funded, EPA forms are required prior to bid day\*\***

Engineers Estimate: \$250M  
BID DATE: August 24th, 2022 at 3:00 PM

We are soliciting quotes for the following Divisions and items of work: For Divisions 02, 03, 04, 05, 06, 07, 08, 09, 10, 11, 12, 13, 14, 15, 16, 17, including, but not limited to:

AC Paving, Rebar, Electrical, Minor Concrete, Masonry, Welding, Aggregates, Ready Mix, Concrete Pumping, Auger Cast Piles, Welded Steel Pipe, Underground Pipe Products (PVC, DUCTILE), Misc. Metals, Trucking, HazMat Trucking, SWPPP Plan, SWPPP Materials, Underground Precast, Street Sweeping, Sheet Pile Installation, Dewatering, Mechanical Equipment (Furnish & Install), Shoring, Grouting, Concrete Formwork, Structural Steel, Architectural Woodwork, FRP Fabrications, Damp Proofing, Metal Roof, Wall and Soffit Panels, Hollow Metal Doors & Frames, Overhead Coiling Doors, Glazing, Framing & Gypsum Board, Acoustical Panels, Tile, Painting & Coating, Bird Deterrent, Signage, Safety Equipment, Toilet Accessories, Pumps, Slide Gates, Mixers, Blowers, Odor Control, Metal Building Systems Manual/Electric Actuators, Pre-Stressed Concrete Tank, Fire Extinguishing Systems, Bridge Cranes, Hoists and Davit Cranes, Valves, Pipe Supports, Piping Insulation, Plumbing, HVAC, Louvers, Instrumentation/Controls

**Non-DBE Subs/Suppliers:** You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

Project documents may be downloaded from the DemandStar website after you register for access, or they may also be downloaded for FREE from our Box ftp site. Please send an email request to [NORCALBIDS@flatironcorp.com](mailto:NORCALBIDS@flatironcorp.com). Due to Covid-19 & social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please email ALL Scopes/Quotes to: [NorCalBids@flatironcorp.com](mailto:NorCalBids@flatironcorp.com)

Flatiron West, Inc.  
2100 Goodyear Rd Benicia, CA 94510  
Phone 707-742-6000 Bid Fax 707-746-1603  
Equal Opportunity Employer  
License No. 772589



Kiewit Infrastructure West Co.

4650 Business Center Drive • Fairfield, CA 94534  
Attn: Amanda Schroeder at [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)  
Phone (707) 439-7300 • Fax (707) 439-7301

Requests quotes from qualified Subcontractors, Service Providers, Consultants, and/or Suppliers seeking to participate for the following project in Sunnyvale, CA:

SCWP – Secondary Treatment and Dewatering Project  
Public Works Project No. UY-21-07  
Owner: City of Sunnyvale

Bid Date: August 24, 2022 @ 3:00 PM

Subcontractor and Supplier Scopes are due August 17, 2022  
and Quotes NO LATER THAN August 23, 2022 at 5 PM.

Kiewit requests Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses for the following scopes, but not limited to:

Asphalt Paving • Acoustical Ceilings and Wall Panel • Aggregates • Architectural Woodwork • Auger Cast Piles • Bird Deterrent Devices • Building Furnishing • Building Insulation • Building Interior • Specialties Building Safety & Fire Protection • Cast-in-Place Concrete • Cathodic Protection • Cellular Concrete • Ceramic Tile • Concrete Formwork • Concrete Pumping • Concrete Supply • Crane & Hoists • Dewatering • Doors • Earthwork • Epoxy Injection System • Erosion Control • Expansion Joint • Fiberglass Reinforced Plastic • Fire Suppression • Flashing & Sheet Metal • Flooring • Framing & Gypsum Board Hatches • HVAC • Installation of Truck Scale • Joint Sealants • Masonry • Mechanical Equipment • Metal Roofing • Minor Concrete • Misc. Metals & Structural Steel • Overhead Coiling Doors • Painting & Coating • Pipe & Valve Supply • Potholing • Precast Concrete • Precast Utility Structures • Pre-Fabricated Metal Building & Canopy • Quality Control • Rebar • Shoring • Signage • Skylights • Steel Decking • Striping • Subsurface Utility Exploration/Engineering • Tanks (FRP) • Tanks (Vertical Post-Tensioned) • TPO Roofing • Traffic Control • Trucking • Waterproofing/Dampproofing • Windows & Glazing

Certified thru, but not limited to, any of the following agencies:  
[www.mdba.gov](http://www.mdba.gov) ; [www.epa.gov](http://www.epa.gov) ; [www.sba.gov](http://www.sba.gov) ; [dot.ca.gov](http://dot.ca.gov)

Non-DBE firms are encouraged to contract with a group of lower tier DBEs or individual DBEs. Plans are available for viewing through SmartBidNet (SBN). All companies already registered in our SBN database will receive an invitation to bid. Please email [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com) to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications.

Performance and Payment Bonds may be required for Subcontractors, and Supply Bond for permanent material Suppliers on this project. Bond requirement can be waived on a case-by-case basis. Please contact Kiewit for more information. Bond premiums are reimbursable by Kiewit. Please contact Kiewit for any assistance in bonding, insurance, equipment, materials and/or supplies.

Subcontractors must possess & provide current California contractor's license number & DIR Registration number.

Clean Water State Revolving Fund (CWSRF) requirements  
US Environmental Protection Agency (WIFIA) grant requirements  
American Iron and Steel (AIS) requirements  
Davis-Bacon Act and California prevailing wage requirements  
Disadvantaged Business Enterprises (40 CFR Part 33) requirements

An Equal Opportunity Employer  
CA Lic. 433176  
DIR #: 100001147



# CALIFORNIA SUB-BID REQUEST ADS



**AEI Consultants**  
2500 Camino Diablo • Walnut Creek, CA 94597  
Attn: Elizabeth French at [efrench@aeiconsultants.com](mailto:efrench@aeiconsultants.com)  
Phone (925) 746-6093

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Local Business Enterprises (LBE) – Alameda County, Small Local Business Enterprises (SLBE) – Alameda County, Certified Minority Business Enterprises (MBE), and Certified Women Business Enterprises (WBE).

**ALCO PARK UST REMOVAL PROJECT**  
**ALAMEDA COUNTY PROJECT #22127**  
165 13TH STREET, OAKLAND, CALIFORNIA  
**Bid Date: September 1, 2022 @ 2:00 PM**

Owner: County of Alameda  
Subcontractor quotes are due no later than August 31, 2022 at 5PM

AEI Consultants is requesting bids for the following trades and suppliers:

Underground Storage Tank Cleaning, Transport, and Disposal • Crane & Hoists • Concrete Cutting • Concrete Paving • Excavation Shoring • Traffic Control • Transfer Trucking • Dumpsters • Concrete Misc. Materials • Clean Fill Materials • Equipment Rental

Elizabeth French (925) 746-6093 ([efrench@aeiconsultants.com](mailto:efrench@aeiconsultants.com)) is the project coordinator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review and can be sent out via email. PDF format quotes should be emailed to Elizabeth French or faxed to 925-746-6099 prior to 5:00PM on August 31, 2022. This project has a 60% LBE, 20% SLBE, 15% MBE, and 5% WBE goal. Quotes from LBE, SLBE, MBE and WBE Subcontractors, Suppliers and Truckers are highly encouraged and requested. AEI is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License (if required), and insurance and workers compensation coverage. This project will require prevailing wage. Assistance in obtaining bonding, insurance, equipment, materials and/or supplies is available upon request. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>.

AEI is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute AEI's standard subcontract agreement and comply with all insurance requirements.



**Subcontractor/Supplier Bids/Proposals Requested**

Owner: California Department of Transportation  
Caltrans Contract Number: 07-316004

**Revised Proposal Due Date: September 8, 2022 – 2:00 PM**  
DBE – 23%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below for the

## CONSTRUCTION ON STATE HIGHWAY 14 IN LOS ANGELES COUNTY IN PALMDALE AND LANCASTER FROM TECHNOLOGY DRIVE UNDERCROSSING TO AVENUE "A" OVERCROSSING

Plans & Specs can be accessed and download online at:  
Caltrans Office of Engineer [dot.ca.gov/des/oe/weekly-ads](http://dot.ca.gov/des/oe/weekly-ads)

Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:

Construction Area Signs, Traffic Control, Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Erosion Control, Street Sweeping, Clear and Grub, Roadway Excavation, Roadway Excavation (ADL), Class 3 Aggregate Base, Hot Mix Asphalt, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, Joint Seal, Remove Concrete Pavement and Base, Minor Concrete, Paving Notch Extension, Rock Slope Protection, Pre/Post Construction Surveys, Miscellaneous Iron And Steel, Guardrail Systems, Roadside Signs, Rumble Strip, 6" Rumble Strip (asphalt concrete pavement), Electrical Systems, Structural Signs, Grind Existing Concrete Pavement, Structural Concrete Approach Slab, Concrete Aggregates, Cement, Fly Ash, Admixtures, Tie Bars, Dowel Bars, RSC Aggregate and Cementitious Materials, Trucking, Quality Control, and Water trucks.

**Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per the scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
Phone: (951) 684-5360, Fax: (951) 788-2449

Lead Estimator: Joe Sidor Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)

### Con-Quest Contractors, Inc.

290 Toland Street • San Francisco, CA 94124

Email: [bidday@cqcontractors.com](mailto:bidday@cqcontractors.com)

Fax: 415-206-0528

#### REQUEST FOR

#### QUALIFIED DBE SUBCONTRACTORS & SUPPLIERS FOR:

#### Rail Rehabilitation Project

#### Phase 8 – Crossovers & Interlockings

**Revised Bid Date: August 30, 2022 at 2:00 PM**

Quotes needed: SWPPP, Utility Trenching, Mate-rial Testing/Inspection, Track Signal/Systems, Train Overhead Catenary Systems, Electrical, Precast Fabricator/Installer, Landscaping, Environment Monitoring, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Asphalt Paving, Track Materials, Demolition, Survey, Rebar, Structural/Misc. Metals, Scaffolding/False-work/Forms, Fencing, Railings, Crane/Hoisting Service,Sheeting & Shoring, Painting, Geocomposite Drain, Roadway Traffic Striping, Tile Work

Plans & Specs are available at Santa Clara Valley Transportation Authority's website

#### An Equal Opportunity Employer

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion no later than **August 26, 2022 at 5:00 P.M.**

Please include your DIR Registration No,  
License No., on your proposal.



**DBE Subcontractor/Supplier Bids/Proposals Requested**  
Owner: Los Angeles County Metropolitan Transportation Authority  
LACMTA IFB: C88836C1218

**Please Submit Proposals By: August 25, 2022 2:00 PM**  
DBE Goal: 22%

This advertisement is in response to Metro's DBE Program.

Skanska USA Civil West California District Inc. intends to conduct itself in "Good Faith" with DBE firms regarding participation on this project. Requested scopes include, but are not limited to the following and should be based on the project IFB, Contract, and all amendments:

**Soundwall Package 10**  
Pasadena, CA

**DBE Outreach Event June 24, 2022 at 9am. Register at: <https://bit.ly/MetroSoundwalls>**

Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00pm. Documents can also be accessed and download online at Building Connected here:

<https://app.buildingconnected.com/projects/62acbb0f5080330064ef1106/bid-packages>

Scopes of work include, but is not limited to: Electrical, Striping, Retaining Wall, Landscaping and Irrigation, Traffic control, QC, Aggregate Base, Concrete Barrier, Roadside Signage, Surveying, Construction Area Signs, SWPPP, Erosion Control, Street Sweeping, Clearing & Grubbing, Trucking, Jointed Plain Concrete Pavement, CIDH Concrete Piling, Minor Concrete, Rebar, Sound Wall Masonry Block, Sign Structure, Reinforced Concrete Pipe, Corrugated Steel Pipe, Precast Concrete Pipe Manhole, Misc. Iron & Steel, Chain Link Fence & Gates, Arborist, Asphalt Paving and Guardrail.

**Assistance:** Skanska intends to conduct itself in good faith with all interested subcontractors as well as certified DBE firms looking for subcontract opportunities on this project. Subcontractors may be requested to furnish a bond. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Assistance to DBE subcontractors and suppliers in obtaining bonding, lines of credit, or other capital financing is available through the DOT Bond Assistance Program at (800) 532-1169. You may also contact Merriwether and Williams Insurance Services at (213) 258- 3000 or online at <http://imwis.com> for Metro's Bonding Assistance Pilot Program that assists DBEs by providing technical and administrative assistance as well as providing the opportunity to expand their bonding capacity. Under the Program, Metro will provide a bond guarantee to qualified prospective contractors and subcontractors looking to increase their bonding capacity. DBE firms are also referred to the Small Business Administration (SBA) and/or Federal Department of Transportation (DOT) Bond Assistance Programs.

**Subcontracting Requirements:** Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted. **All DBE Firms must be certified by the bid/proposal due date and must provide our office with a copy of your DBE certification to include with the bid/proposal. Should you have any questions regarding LACMTA's certification process, contact LACMTA's certification Hotline at (213) 922-2600.**

Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer  
EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
Phone: (951) 684-5360

Lead Estimator: Joe Sidor • Email: [bids.social@skanska.com](mailto:bids.social@skanska.com)



## CALIFORNIA SUB-BID REQUEST ADS

### DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
Phone: (925) 829-9220 / Fax: (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: TROY SNYDER  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**POTRERO POWER STATION – Phase 1 Street Improvements**  
420 23rd Street, San Francisco, CA 94107  
Local Business Enterprise Goal Assigned is 17%

OWNER: CALIFORNIA BARREL COMPANY, LLC  
1201 Illinois Street #A, San Francisco, CA 94107

**REVISED BID DATE: AUGUST 23, 2022 @ 2:00 P.M.**

We hereby encourage responsible participation of local Small Business Enterprises/Local Business Enterprises, and solicit their contractor or materials and/or suppliers quotation for the following types of work including but not limited to:

The key components of Phase 1 Street Improvement Plans (SIP) are outlined as follows:

Demolition of at-grade and below-grade structures, utilities, appurtenances and facilities; Protection of existing structures, utilities, appurtenances and facilities; Utility relocation; Utility construction, including wet utilities (combined sewer and storm, public storm drain, private storm drain, low pressure potable water, auxiliary water, non-potable water), and dry utilities (joint trench, electric 12kV underground substructure, DT substructure, Comcast substructure, AT&T substructure); Roadway retaining wall construction; Structural concrete; Architectural concrete; Traffic control; SWPPP; Roadway and surface improvements; Hardscape; Street lighting; Site Furnishings; Storm water plan improvements; Roadway planting, irrigation and landscape

Plans and specifications may be reviewed and downloaded from the Building Connected site at <https://app.buildingconnected.com/public/606cc19ad9e8cb00c504ae7c>

A Pre-Bid Coordination Meeting and Job Walk will be held on July 26, 2022 at 8:00 AM located at 420 23rd Street, San Francisco, CA 94107.

Bids to be submitted through Building Connected. If you have questions, please email Troy Snyder at [tsnyder@desilvagates.com](mailto:tsnyder@desilvagates.com).

If you need SBE/LBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services for this project call the Estimator at (925) 829-9220. DGC is willing to breakout portions of work to increase the expectation of meeting the SBE/LBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

### DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
Phone: (925) 829-9220 / Fax: (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: DAVID CZECH  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 5 – CONSTRUCTION ON STATE HIGHWAY IN SACRAMENTO COUNTY IN AND NEAR SACRAMENTO FROM 0.5 MILE SOUTH OF ARENA BOULEVARD OVERCROSSING TO 0.4 MILE SOUTH OF 99/5 INTERCHANGE AND FROM 0.5 MILE NORTH OF THE 99/5 INTERCHANGE TO 0.4 MILE SOUTH OF THE YOLO COUNTY LINE**

Contract No. 03-4H5814

Federal Aid Project No. ACIM-0056(360E)

Disadvantaged Business Enterprise Goal Assigned is 27%

OWNER: STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**REVISED BID DATE: AUGUST 24, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC DIKE, BIOLOGIST CONSULTANT, BRIDGE/RETAINING WALL, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FENCING, IRRIGATION, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, PIPE LINING, ROADSIDE SIGNS, RUMBLE STRIP, SAWCUTTING, SIGN STRUCTURE, SOIL NAIL/GROUND ANCHOR, STAMPED/TEXTURED PAVING, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (OPEN GRADE) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\\_kN3GtAE5fBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAE5fBUoa?dl=0)

or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 or email to [dgcestimating@desilvagates.com](mailto:dgcestimating@desilvagates.com) to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/PublicWorks/PublicWorks.html](http://www.dir.ca.gov/PublicWorks/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



## TEXAS STATE



## TEXAS SUB-BID REQUEST AD

# DRAGADOS

Requests quotes from qualified Subcontractors Service providers, Consultants, and/or Suppliers seeking to participate for the following project in **Freeport, TX**:

**MATOC FOR HORIZONTAL CONSTRUCTION IN SUPPORT OF GALVESTON DISTRICT (SWG) AND THE SOUTHWESTERN DIVISION (SWD) SOLICITATION NO. W912HY21R0012**

**Revised Bid Date: September 9, 2022 @ 2:00pm CT**

**Subcontractor and Supplier scopes are due NO LATER THAN September 2, 2022 @ 3:00pm CT**

Dragados requests Small Business (SB), Small Disadvantaged Business (SDB), Woman-Owned Small Business (WOSB), Historically Underutilized Business Zone (HUBZone) Small Business, Veteran Owned Small Business (VOSB), Service Disabled Veteran Owned Small Business (SDVOSB) for the following scopes, but not limited to:

AGGREGATES / ARCH DOORS / ARCH FLOORS / ARCHITECTURAL / ASPHALT PAVING / CONCRETE ADMIXTURES / CONCRETE MISC. MATERIALS / CONCRETE READY MIX / CONCRETE CONSUMABLES / CONCRETE FLATWORK / CONCRETE SURFACE SEALING/ CONCRETE SAWCUTTING / CONTAINERS / CMP PIPE / CLEAR & GRUB / DEMO / DEWATERING / DIP PIPE / DRAINAGE / DRAINAGE MISC. MATERIALS / DUMPSTERS / EARTHWORK, SITEWORK, GRADING / ELECTRICAL / EROSION CONTROL/ EXCAVATION SUPPORT / ENVIRONMENTAL / FENCING / FILL & ROCK / FLOODGATES / FORM WORK / FOUNDATIONS / FUEL SUPPLY / GEOTECHNICAL INSTRUMENTATION & MONITORING / GEOTEXTILE & FABRICS / JACK & BORE / LANDSCAPING, SEEDING, SODDING / H-PILES / JANITORIAL & SUPPLY / MOT & TRAFFIC CONTROL / MARINE BARGE RENTAL / MARINE CONSTRUCTION / MASONRY, BRICK, CERAMIC / MECHANICAL & HVAC / MISC. METALS / PRECAST CONCRETE / PAINTING & COATINGS / PAVEMENT MARKING & STRIPING / PILING / QC / SEWER UTILITIES / SHEET PILES / STEEL PIPE SUPPLY / STEEL REINFORCEMENT / STEEL SHEET SUPPLY / SIP SUPPLY / STRUCTURAL STEEL / SUBGRADE & BASE COURSE / SURVEY / TRUCKING / TUG BOATS / UTILITIES / UNDERWATER WELDING / WATER PROOFING & MEMBRANES.

Non-SB firms are encouraged to contract with a group of lower tier SB's or individual SB's.

Bid Packages and Plans are available for viewing through SmartBidNet (SBN). All companies registered in our SBN will receive an invitation to bid. Please email Arinda Cale at [acale@dragados-usa.com](mailto:acale@dragados-usa.com) to have your company added to our SBN database to be able to receive bidding information, Plans and Specifications. Performance and Payment Bonds may be required for Subcontractor, and supply Bonds for permanent material Suppliers on this project. Bond requirements may be waived on a case-by-case basis. Please contact Dragados for more information. Bond premiums are reimbursable by Dragados. Please contact Dragados for any assistance in bonding, insurance.

**Dragados is an Equal Opportunity Employer**

## Port Freeport Receives Additional Funding For The Freeport Harbor Channel Improvement Project

[ Article originally appeared in <https://www.virtualbx.com> ]

By Virtual Builders Exchange (VBX),

The recently announced U.S. Army Corps of Engineers (USACE) fiscal year (FY) 2022 work plan includes \$73,156,000 in funding for the Freeport Harbor Channel Improvement Project (FHCIP). To date a total of \$117 million has been allocated to the project for construction since receiving a "new start" designation and initial construction funding in FY 2020.

"The inclusion of the FHCIP in the 2022 Work Plan is another significant milestone to the construction of the channel deepening and partial widening," said Phyllis Saathoff, port executive director/CEO. "The partnership that the Port has with USACE, our industry partners and the community has been key to our progress."

The estimated total construction cost of the project is \$295 million, of which the federal government share is \$165 million, and Port Freeport as the local sponsor is responsible for the remain-

ing \$130 million to be funded by the 2018 voter-approved bond package. Engineering and design of the remaining segments is finished, keeping the project on schedule for efficient and timely contract bidding and award.

"The Freeport Harbor Channel delivers significant regional, state and national benefits and is being modernized to continue supporting the safe and efficient movement of commerce on the larger vessels in service today," said Port Chairman John Hoss. "We recognize and thank Senator Cornyn, Senator Cruz and Congressman Weber for their continued support for the Freeport Harbor Channel Improvement Project and the stimulus it will provide for economic expansion and diverse job growth for future generations. This channel is the core of our economic engine. It must be maintained, guarded and improved."

Visit the link below for the full article: [www.virtualbx.com/feature-story/port-freeport-receives-additional-funding-for-the-freeport-harbor-channel-improvement-project/](https://www.virtualbx.com/feature-story/port-freeport-receives-additional-funding-for-the-freeport-harbor-channel-improvement-project/)



# CALIFORNIA SUB-BID REQUEST ADS



**BOMEL CONSTRUCTION  
COMPANY INC.**

## COSM HOLLYWOOD PARK PROJECT & PARKING STRUCTURE

**Bid Date: September 13th, 2022, at 4:00 p.m.**

Webcor and Bomel Construction are requesting bids from qualified contractors, suppliers, and vendors for all related scopes on the COSM Hollywood Park Project and Parking Structure Project in Inglewood, California.

COSM Hollywood Park will be a new entertainment venue consisting of a three-story building with indoor and outdoor viewing areas and a rooftop bar. The two main viewing areas are the Dome and the Threshold with high resolution LED screens and tiered seating. COSM Hollywood Park's Parking Structure will be a 5-Level Cast-In-Place Concrete Parking Structure.

COSM Hollywood Park and the Parking Structure are operating under a Project Labor Agreement (PLA), and there is a 30% MBE/DBE Participation Goal on the projects.

Webcor and Bomel Construction will also be co-hosting a Virtual Informational Event via Zoom on **Wednesday, August 31, 2022, at 10:00 a.m.**

Please Register HERE: <https://forms.gle/XTRLn3ASC9SqdWx47>

For more information and to view project plans and specs, please email [Info@PDAConsultingGroup.com](mailto:Info@PDAConsultingGroup.com).

## ANVIL BUILDERS INC.

1475 Donner Ave. San Francisco, CA 94124 • Phone: 415-285-5000 • Fax: 415-285-5005

**Request for DBE's Subcontractors and Suppliers for  
Project: Chrysler Stormwater Pump Station Improvements Project • Contract No: CPR002  
Bid Date: Tuesday, September 13th, 2022 • Bid Time: 2:00 PM**

The work to be done consists of furnishing and installing all materials, equipment, transportation and labor to construct a new stormwater pumping facility including underground wet well, pump and motor room, electrical control room, engine-generator room, pumping equipment, electrical equipment and controls, automatic standby diesel engine-generator with integral fuel tank, appurtenant storm drain improvements, water and fire protection services, driveway and pavement, finish grading, miscellaneous concrete, landscaping, and other incidentals as necessary to complete the work shown on the Project Plans and Drawings, **Standard Specifications, Special Provisions, and Technical Specifications.**

Seeking all trades (but not limited to): SWPPP (Stormwater Pollution Prevention Plan), Bypass C-34, Electrical, Trucking, AC Pavement, Misc Metals, HVAC, Roofing, Rebar, Masonry, Landscaping, and other required work and trades.

Plans, specifications, and requirements can be viewed at our office or by using the link below.  
<https://pssystem.planetbids.com/portal/46202/bo/bo-detail/96710>

Please review all documents. By submitting a proposal your company agrees to Anvil Builders Inc standard subcontract. For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to  
[estimating@anvilbuilders.com](mailto:estimating@anvilbuilders.com) / 415-285-5005.

Sub-Bids Requested from **MBE, DBE, WBE, SBE, DVBE** Subcontractors and Suppliers

**Oro Loma Sanitary District  
Sewer Collection System Pipeline Rehabilitation & Replacement Project Phase 4  
Bid Date August 29, 2022 @ 2:00 P.M.**

For Subcontractors & Suppliers in the area of **Trucking, Supply of Pipe & Fittings, Striping  
Precision Engineering, Inc.**

1939 Newcomb Ave, San Francisco, CA 94124  
Ph: (415) 621-4882 x 100 • Fx: (415) 621-4812

Contact: Finbar Brody

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact **Precision Engineering, Inc.** via phone. An Equal Opportunity Employer



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Roadway excavation, place CL2 AB, HMA, & RHMA, & modify ramp meters  
Hwy 5 - Sacramento • Caltrans #03-4H5814**

**REVISED BID DATE: August 24, 2022 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): **Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Plastic Traffic Drums, Portable Changeable Message Sign, Temporary Crash Cushion, SWPPP, Rain Event Action Plan, Storm Water Sampling, Analysis, and Annual Report, Sweeping, Temporary Fencing, Treated Wood Waste, Contractor Supplied Biologist, Clearing & Grubbing, Shoulder Backing, Structure Excavation, Structure Backfill, Subgrade Enhancement Geogrid, Bonded Fiber Matrix, Compost, AC Dike, Tack Coat, Cold Plane AC, Ground Anchor, CIDH Concrete Pile, Structural Concrete, Concrete Surface Texture, Bar Reinforcing Steel, Structural Shotcrete, Sign Structure, Reinforced Concrete Pipe, Geocomposite Drain, Cleaning, Inspecting, and Preparing Culvert, Culvert Slurry-Cement Backfill, Concrete Slope Paving, Minor Concrete, Detectable Warning Surface, Misc. Iron & Steel, Misc. Metal, Prepare & Stain Concrete, Delineator, Pavement Marker, Milepost Marker, Marker (Culvert), Roadside Signs, Guardrail Systems, Vegetation Control (Minor Concrete), Cable Railing, Transition Railing, Striping & Marking, Rumble Strip, Locating & Mapping Underground Facilities, Changeable Message Sign System, Camera Systems, Modify Lighting Systems, Modify Sign Illumination Systems, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, Modify Changeable Message Sign Systems, Modify Weigh-In-Motion System, Geocomposite Drain, Storm Drain Systems, Cured-In-Place Pipeliner, and Construction Materials**

Jason Martin (510-809-3432 [jmartin@ocjones.com](mailto:jmartin@ocjones.com)) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimators or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Del Rio Trail Project  
City of Sacramento  
Project No. K15165100**

**BID DATE: August 31, 2022 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): **Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Traffic Control System, Portable Changeable Message Sign, SWPPP, Construction Area Signs, ESA Fence, Clearing & Grubbing, Construct Railroad Tracks, Adjust Utilities to Grade, Roadside Signs, Imported Borrow, AC Dike, Slurry Seal, Cold Plane AC, Minor Concrete, Detectable Warning Surface, Fencing, Railing, Railroad Tie Curb, Underground, Rock Slope Protection, Import Topsoil, Biofiltration Soil, Drain Rock (Class II Perm), Roadside Signs, Pavement Marker, Striping & Marking, Bridge Removal, Structure Excavation, Structure Backfill, Furnish & Drive Steel Pile, Structural Concrete, Lightweight Concrete, Drill & Bond Dowel, Joint Seal, Bar Reinforcing Steel, Furnish & Install Modular Rolled Girder Ped BR System, Joint Seal Cover, Railing, Derail, Bumper, Trash/Recycle Receptacle, Bench, Railroad Crossing, Mile Post Marker, Interpretive Sign, Signal & Lighting, Rapid-Flashing Beacon, Irrigation System, Remove Railroad Tracks, Handrailing, Modular Block Wall, Cable Railing, Survey Monuments, Parking Bumpers, and Construction Materials**

Jean Sicard (510-809-3411 [jsicard@ocjones.com](mailto:jsicard@ocjones.com)) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

The  
Small  
Business  
Exchange  
Diversity  
Outreach

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up(Live)
- Agency/Organization Letters
- Computer Generated Dated/Timed Documentation
- Customized Reports Available

For more info contact Valerie Voorhies at [vvv@sbeinc.com](mailto:vvv@sbeinc.com)



# PUBLIC LEGAL NOTICE ADVERTISEMENTS

## OAKLAND UNIFIED SCHOOL DISTRICT

### NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 21102**

**Re-Bid-Westlake Middle School Intrusion Alarm**  
**2629 Harrison Street, Oakland, CA 94612**

#### Project consists of:

To provide all required equipment, raceways, conduits, wire, junction boxes, connections, programming, and testing for a complete intrusion alarm system. This system shall comply with the project inspections, design drawings, and OUSD intrusion alarm standards. Contractors are required to provide rates for 1st shift (day shift) and also the second shift (swing shift).

**Engineer's Estimate: \$1,600,000**

**Project Manager** is John Esposito, who can be reached at: [john.esposito@ousd.org](mailto:john.esposito@ousd.org) and/or 510-277-6530.

*"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid."* The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract is subject to prequalification pursuant to Public Contract Code section 20111.6. Deadline to prequalify for this project is **September 1, 2022**. Please email Juanita Hunter at: [Juanita.hunter@ousd.org](mailto:Juanita.hunter@ousd.org) or La Juana Lewis at: [LaJuana.Lewis@ousd.org](mailto:LaJuana.Lewis@ousd.org) for more prequalification requirements.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: [ousd.org](http://ousd.org) > Offices and Depts > Facilities Planning & Management Department > Opportunities > Project Labor Agreement > 2021 PLA

Contract Documents are available for review and pick-up at East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990 Fax: 510-261-6077

Email: [ebbp@eastbayblueprint.com](mailto:ebbp@eastbayblueprint.com).

Attn: Sandy. Online using the Plan Command System at [www.eastbayblueprint.com](http://www.eastbayblueprint.com) or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data  
Contra Costa Builder's Exchange  
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section 1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be

qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **180** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is TBD. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk**  
**Facilities Planning & Management**  
**955 High Street, Oakland, CA 94601**

on **September 8, 2022**, before 2:00 p.m. on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on **August 25, 2022**, at **1:30 p.m.**, at Front entrance of the Westlake Middle School site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class "C-10 Electrical Contractor"** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.

## OAKLAND UNIFIED SCHOOL DISTRICT

### NOTICE TO BIDDERS DOCUMENT 00 11 11

Notice is hereby given that the Oakland Unified School District (hereinafter referred to as "Owner") will receive sealed bids prior to the date and time stated for the Bid Opening for the award of a contract to construct the ("Contract"), **Project No. 70003**

**Bret Harte Middle School Main Water Supply**  
**Line Replacement**  
**3700 Coolidge Avenue, Oakland, CA 94602**

#### Project consists of:

The Scope of work consists of but is not limited to replacing form meter at the sidewalk, Approximately 350' of 4" of Old Rusted Galvanized Water Main Line through the Parking lot & Playground, up to Main Building. Method of replacement would be to open trench partial replacement on Sat & Sun only until the project is completed. Water to remain active during school operations. Reconnect all lateral supply lines to new main supply line. All open groundwork must be covered with metal plates after each and every work shift for safety concerns. Remove and discard all construction debris from the job site.

**Engineer's Estimate: \$250,000.00**

**Project Manager** is Mark Griggs, who can be reached at: [mark.griggs@ousd.org](mailto:mark.griggs@ousd.org) and/or 510-277-6663.

*"The most qualified responsible responsive lowest bid shall be determined on the amount of the base bid."* The Owner reserves the right to add or deduct any of the additive or deductive items after the lowest responsible and responsive bidder is determined. The lowest bid shall be determined by the amount of the base bid.

This Contract is not subject to prequalification pursuant to Public Contract Code section 20111.6.

This Contract is subject to the District's Project Labor Agreement.

The full version of OUSD's latest Project Labor Agreement can be found by going to the OUSD home page: [ousd.org](http://ousd.org) > Offices and Depts > Facilities Planning & Management Department > Opportunities > Project Labor Agreement > 2021 PLA

Specifications & Contract Documents will be available on or after **Wednesday, August 17, 2022**, for review and pick-up at **East Bay Blue Print, located at 1745 14th Avenue, Oakland, CA 94606**. All requests should be addressed Attention: Sandy Petty. Plans can be ordered by:

Ph: 510-261-2990

Fax: 510-261-6077

Email: [ebbp@eastbayblueprint.com](mailto:ebbp@eastbayblueprint.com).

Attn: Sandy. Online using the Plan Command System at [www.eastbayblueprint.com](http://www.eastbayblueprint.com) or plans can be delivered to a place of business, at requester's own expense. Payment for plan sets must be made with East Bay Blue Print and are **NON-REFUNDABLE**

In addition, Contract Documents are available for bidders' review at the following builders' exchanges:

Builder's Exchange of Alameda County  
McGraw Hill Construction Data  
San Francisco Builder's Exchange  
Reed Construction Market Data  
Contra Costa Builder's Exchange  
Marin Builder's Exchange

Public works projects shall be subject to compliance monitoring and enforcement by the Department of Industrial Relations. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to submit a bid or to be listed in a bid proposal subject to the requirements of Public Contract Code section 4104 unless currently registered and qualified under Labor Code section

1725.5 to perform public work as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code. For all projects over Twenty-Five Thousand Dollars (\$25,000), a contractor or subcontractor shall not be qualified to enter into, or engage in the performance of, any contract of public work (as defined by Division 2, Part 7, Chapter 1 (§§1720 et seq.) of the Labor Code) unless currently registered and qualified under Labor Code section 1725.5 to perform public work and proof of registration is provided.

The Contract Time shall be **90** calendar days, and liquidated damages for delay shall accrue. The deadline for Completion is TBD. See Article III of the Agreement for details.

Bids must be sealed and filed in the Business Office of the Owner at:

**Front Desk**  
**Facilities Planning & Management**  
**955 High Street, Oakland, CA 94601**

on **September 1, 2022**, before 2:00 p.m. on the clock designated by the Owner or its representative as the bid clock, after which time the bids shall be opened. No bid will be accepted by the Owner after this time. Facsimile (FAX) copies of the bid will not be accepted. PLEASE NOTE: DUE TO COVID-19 BIDS WILL NOT BE OPENED. BID RESULTS WILL BE MADE AVAILABLE VIA EMAIL.

A mandatory pre-bid site visit will be held on **August 26, 2022**, at **2:00 p.m.**, at Front entrance of the Bret Harte School site. Bidders not attending the site visit will be disqualified.

Bids must be accompanied by a bidder's bond, cashier's check, or certified check for at least ten percent (10%) of the amount of the base bid and made payable to the Owner, as detailed in the Contract Documents.

Owner, or its designee, has determined that certain materials, services, products or things designated by specific brand or trade name shall not be subject to Public Contract Code section 3400(a) in order that a field test or experiment may be made to determine the product's suitability for future use; in order to match other materials, services, products or things in use on a particular Owner public improvement either completed or in the course of completion; in order to obtain a necessary item that is only available from one source; and in order to respond to an emergency declared by Owner.

Pursuant to the Contract Documents, the successful bidder will be required to furnish a Payment (Labor and Material) Bond in the amount of one hundred percent (100%) of the Contract Sum, and a Faithful Performance Bond in the amount of one hundred percent (100%) of the Contract Sum.

The successful bidder will be allowed to substitute securities or establish an escrow in lieu of retainage, pursuant to Public Contract Code Section 22300, and as described in the Agreement Between Owner and Contractor and General Conditions.

The Owner will not consider or accept any bids from contractors who are not licensed to do business in the State of California, in accordance with the California Public Contract Code, providing for the licensing of contractors. In accordance with Section 3300 of said Code, the bidder shall have a **Class "C-36 - Plumbing Contractor"** license and shall maintain that license in good standing through Completion of the Contract and all applicable warranty periods. For all projects over Twenty-Five Thousand Dollars (\$25,000), the bidder shall state the public works contractor registration number on the Designation of Subcontractors form for each subcontractor performing more than one-half of one percent (0.5%) of the bidder's total bid.

The Director of Industrial Relations of the State of California, in the manner provided by law, has ascertained the general prevailing rate of per diem wages and rate for legal holidays and overtime work. The Contractor must pay for any labor therein described or classified in an amount not less than the rates specified. Copies of the required rates are on file at the Owner's business office and are available on request.





## Public Legal Notices



### SAN FRANCISCO INTERNATIONAL AIRPORT

#### REQUEST FOR PROPOSALS FOR OPPORTUNITY AT SAN FRANCISCO INTERNATIONAL AIRPORT

The Airport Commission is commencing a Request for Proposals (RFP) process for Harvey Milk Terminal 1 Retail Concession Leases, Small Business Set-Asides. The proposed business terms for these opportunities are as follows:

- Two Leases
- Retail specialty concept, excludes electronics, newsstand, spa services, freshly prepared or Pre-packaged meals to go and sunglasses.
- Term is 5 years.
- Rent is the higher of the Minimum Annual Guarantee of \$64,000 or 8% of gross revenues.
- Proposers must be a Small Business defined as an entity with annual gross receipts of not more than \$3,000,000 per year.
- Proposer may not currently hold, or have previously held, a lease or permit at SFO, other than a pop-up retail lease or permit in Terminal 3.

A Virtual Informational Conference and RFP Submission Workshop will be held on

August 24, 2022 via WebEx at 10 am Pacific time.

For information, please visit <http://www.flysfo.com/business-at-sfo/current-opportunities> or contact Evelyn Reyes-Dizadji at (650) 821-4500.

8/18/22  
CNS-3614275#  
SMALL BUSINESS EXCHANGE

### SONOMA-MARIN AREA RAIL TRANSIT

**SMART – Invitation to Bid for Construction of Non-Motorized Pathway – Lakeville St. to Payran St. (MP 39.0 – MP 39.2)**

**Solicitation Contract No. CV-BB-22-003;**

**Project Description:** SMART is seeking Sealed Bids from licensed and experienced contractors to construct a non-motorized pathway within an existing railroad right-of-way from Lakeville St. to Payran St. (MP 39.0 – MP 39.2). The work includes, but is not limited to, clearing and grubbing, road excavations, curb and gutter, signage, storm drains, traffic control, erosion control, asphalt paving, striping, fencing, vehicular traffic signal, trackwork, and related work as indicated on the plans.

**Contractor's License Required:**  
Type A – General Engineering Contractor

**Department of Industrial Relations (DIR):**  
Active Registration Required

**Pre-Bid Meeting & Site Visit:** August 26, 2022 at 9:00am (Pacific), RSVP by August 25, 2022 at 5:00pm (Pacific)

**Bids Due:** September 14, 2022, by 2:00 p.m. (Pacific); Electronic Submission Only.

**Public Bid Opening:** September 14, 2022 at 2:30 p.m. (PST)

Register & Download Bid Documents at:  
<https://sonomamarintrain.bonfirehub.com>

(Also available at Sonoma-Marín Area Rail Transit District, 5401 Old Redwood Hwy., 2nd Floor, Petaluma, CA 94954)

# California ranks second greatest productivity growth in U.S. since 2012

■ Continued from page 1

output per worker, which is currently 29.7% higher than 2012, and is the largest output per worker improvement than any other state in the study. The largest increase in Washington's productivity was seen in 2021, where productivity levels leapt by 6.4% as businesses navigated the pandemic. Hourly compensation had also risen by 9.2%, up from \$55.71 dollars per hour worked in 2020 to \$60.82 in 2021. Value-added output also rose by 11.9%. Workers in Washington have received the third highest increases in labor compensation in the U.S., growing from a total of \$171.28 billion in 2012 to \$307.47 billion in 2021, a 79.5% increase in ten years.

Kansas is third with a 19.85% productivity increase from 2012. Output per worker has also increased by 17.24%. Despite this, employment is only slightly above that seen in 2012, and hours worked have dropped by 1.79% ten years later. Hourly compensation has increased furthest compared to any other measurement for Kansas, rising from \$31.27 dollars per hour worked in 2012 to \$42.67 in 2021, an increase of 36.43%. During the pandemic, labor productivity rose by 3.7% in 2020, despite a -5.9% drop in hours worked, -5.1% drop in employment and -1.3% drop in value-added output. In the same year, labor compensation rose by 1.4%.

Colorado labor productivity has improved by 18.74% since the beginning of the study, placing the state in fourth. Labor compensation has also risen by 67.56% since 2012, from \$132.16 billion to \$221.46 billion, the sixth highest compensation increase recorded. Output per worker and hours worked are currently 13.37% and 14.6% higher than 2012, respectively. That's an extra 424,000 jobs, with BLS figures showing 2.11 million jobs in 2012 to 2.54 million in 2021.

New Hampshire ranks fifth with an 18.39% worker productivity increase since 2012. During this time period, labor compensation has risen by 54.36%, from \$35.37 billion to \$54.6 billion, and output per worker has grown by 19.39%. Value-added output has risen 47.9% from \$54.16 billion to \$80.12 billion. Hours worked and employment levels have grown the least, 5.48% and 4.59%, respectively. That's an increase from 960 million hours worked to 1.01 billion, and employment growth of 599,400 to 626,900 jobs from 2012 to 2021.

The top ten states have increased worker compensation, output per worker, real value-added output despite higher labor costs, varying levels of employment and hours worked. The western U.S. region saw the largest increase in productivity overall compared to other regions. Productivity increased by 21.47%, in line with increased output per worker. Five of the top ten states also experienced the highest growth in value-added output: Washington, California, Colorado, Utah and Oregon.

In ten years, total U.S. employment has grown from 243.95 million jobs in 2012 to 268.53 million in 2021.

North Dakota is not far behind New Hampshire in sixth place, with an 18.28% boost to productivity levels since 2012. However, unlike New Hampshire, employment levels and hours worked in North Dakota have declined since 2012, by 6.13% and 8.25%, respectively. That's a drop from 376,600 to 353,500 jobs and 641 million to 588 million hours worked from 2012 to 2021. Over ten years, labor compensation has risen from \$21.04 billion to \$24.94 billion, an 18.57% increase, and has risen in line with productivity every year, except for 2015. For the years where labor compensation had dropped, so too did value-added output and output per worker.

Massachusetts' productivity increased by 17.25% since 2012, placing the state seventh most improved. Total labor compensation has increased by 48.3%, from \$234.55 billion to \$347.84 billion, with a 6% increase in hours worked and a 4.37% increase in employment. Employment has grown from 3.15 million jobs in 2012 to 3.28 million in 2021. Labor productivity grew throughout the pandemic, a 5.4% increase, despite a 9.7% drop in employment, during 2020. During 2020, productivity increased due to higher output levels per worker, which went up by 6.4%, potentially due to the 6.7% increase in hourly compensation for the same period.

Utah is eighth with 16.95% increased productivity levels from 2012. Labor compensation has risen by 82.57% since 2012, the second highest increase in ten years out of any other state, behind Idaho. Utah experienced the highest growth in value-added output, increasing by 77% from \$102.4 billion to \$181.24 billion over ten years. Productivity continued to grow throughout the pandemic; during 2020, labor compensation increased by 5.1%, and output per worker increased by 2.3%, while employment dropped by 2.3%. Employment has recovered in 2021, growing by 5.5% compared to the year prior, which saw employment jump from 1.36 million to 1.44 million in one year.

In ninth place is Nebraska, which closely follows behind Utah, as labor productivity was raised by 16.86% over ten years. Since 2012, labor compensation grew 43.66%, and value-added output was also raised by 46%, going from \$76.76 billion to \$111.83 billion. Employment and hours worked have only slightly risen, increasing by 3.65% and 1.65% over ten years, respectively.

Oregon ranks tenth on the list due to an increase of 16.75% productivity. Oregon's value-added output has increased by 56%, the eighth highest over ten years when compared to any other state.

Four states saw a decrease in labor productivity ten years on from 2012: Wyoming, Nevada, Delaware and Alaska. For these states, the years in which compensation levels dropped, so did output per worker and value-added output.

Alaska's productivity levels have dropped the furthest out of any U.S. state since 2012, which is currently 8.31% lower, ten years later. Output per worker has dropped by 11.21% compared to 2012. Output levels have yet to improve past this threshold, and are currently at their lowest levels in 2021. Alaska is the only state in the U.S. to have recorded a decline in value-added output, reduced by 12.3% from \$45.34 billion to \$39.76 billion over ten years.

Delaware is currently 2.19% below 2012 levels of productivity. The largest productivity drop happened in 2016, which saw an 8.5% decrease compared to the previous year. This can be attributed to an 8.6% increase in unit labor costs, 2.2% real wage compensation drop, 6.8% decrease in real value-added output and 8.4% decrease in output per worker.

Nevada's productivity is currently 1.55% below 2012 levels, and has been below threshold since 2014. Despite this, the state has experienced the eighth largest percentage increase in labor compensation in the study, recovering after the state experienced some of the severest drops to compensation, hours worked, output and employment during the pandemic over 2020. While employment levels have risen from 1.06 million jobs in 2012 to 1.29 million in 2021, output per worker has remained similar to 2012, after experiencing a decline over ten years, and is currently only 0.284% higher ten years later.

Wyoming's productivity has fallen below 2012 levels for the first time since 2015, and is currently 0.409% below levels experienced ten years ago. Hours worked, employment and output per worker have all dropped after 2015, knocked further by the pandemic, and have not fully recovered since. In 2019, there were 239,500 jobs and the figures for 2021 currently show 233,400 jobs, despite there being 240,400 jobs in 2012.

Commenting on the findings, a spokesperson from digital-adoption.com said: "The nature of work has changed greatly over the last ten years, which has been accelerated by the Covid-19 pandemic. This data reveals that the Western U.S. region has improved greater than other areas of the nation. The two states which are most improved, Washington and California, are home to America's largest digital tech hubs. The digital sector has enjoyed a boom in recent years, partially due to the effects of the pandemic increasing the transition towards remote working, which this sector was most prepared for. These states have led the way in digital transformation, and offer a great example for others to follow in how digital adoption can accelerate business growth and productivity."

The study was conducted by digital-adoption.com, which provides detailed information on how companies can maximize and accelerate the impact of their digital transformation strategy.

**SOURCE:** [www.digital-adoption.com](http://www.digital-adoption.com)



# FICTITIOUS BUSINESS NAME STATEMENTS

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397872

Fictitious Business Name(s):

**Angie's Pizza**  
Address  
**3228 16th Street**  
**San Francisco, CA 94103**  
Full Name of Registrant #1  
**3228 16th Street LLC (CA)**  
Address of Registrant #1  
**3228 16th Street**  
**San Francisco, CA 94103**

This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-30-2022**

Signed: **John McCloskey**

This statement was filed with the County Clerk of  
San Francisco County on **08-01-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Mariedyne Nadonza**  
**Deputy County Clerk**  
**08-01-2022**

**08/04/22 + 08/11/22 + 08/18/22 + 08/25/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397785

Fictitious Business Name(s):

**Central Avenue Apartments**  
Address  
**700 Central Avenue**  
**San Francisco, CA 94117**  
Full Name of Registrant #1  
**Elizabeth Lyons**  
Address of Registrant #1  
**1007 Rose Avenue, Oakland, CA 94117**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **Not Applicable**

Signed: **Elizabeth Lyons**

This statement was filed with the County Clerk of  
San Francisco County on **07-20-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**07-20-2022**

**07/28/22 + 08/04/22 + 08/11/22 + 08/18/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397819

Fictitious Business Name(s):

**Dr. Megan Rose**  
Address  
**136 Kingston Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Megan Woolever**  
Address of Registrant #1  
**136 Kingston Street, San Francisco, CA 94110**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **01-01-2020**

Signed: **Megan Woolever**

This statement was filed with the County Clerk of  
San Francisco County on **07-25-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**07-25-2022**

**07/28/22 + 08/04/22 + 08/11/22 + 08/18/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397878

Fictitious Business Name(s):

**Dubeyou**  
Address  
**1436 12th Avenue**  
**San Francisco, CA 94122**  
Full Name of Registrant #1  
**Darien William Gee**  
Address of Registrant #1  
**1434 12th Avenue**  
**San Francisco, CA 94122**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **08/02/2022**

Signed: **Darien Gee**

This statement was filed with the County Clerk of  
San Francisco County on **08-02-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Lily Duong**  
**Deputy County Clerk**  
**08-02-2022**

**08/11/22 + 08/18/22 + 08/25/22 + 09/01/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397935

Fictitious Business Name(s):

**Electric Work Company**  
Address  
**101 Hanover Street, San Francisco, CA 94112**  
Full Name of Registrant #1  
**Noe Perez**  
Address of Registrant #1  
**101 Hanover Street, San Francisco, CA 94112**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-14-2022**

Signed: **Noe Perez**

This statement was filed with the County Clerk of  
San Francisco County on **08-10-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**08-10-2022**

**08/18/22 + 08/25/22 + 09/01/22 + 09/08/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397673

Fictitious Business Name(s):

**Hamesha Project**  
Address  
**647 Clement Street, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Pallavi Sarup**  
Address of Registrant #1  
**647 Clement Street, San Francisco, CA 94118**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **Not Applicable**

Signed: **Pallavi Sarup**

This statement was filed with the County Clerk of  
San Francisco County on **07-07-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**07-07-2022**

**07/28/22 + 08/04/22 + 08/11/22 + 08/18/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397863

Fictitious Business Name(s):

**Himalayaesthetics**  
Address  
**388 Beale Street, Apt #1305**  
**San Francisco, CA 94105**  
Full Name of Registrant #1  
**Pious Products LLC (CA)**  
Address of Registrant #1  
**388 Beale Street, Apt #1305**  
**San Francisco, CA 94105**

This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-27-2022**

Signed: **Rachana Gyawali**

This statement was filed with the County Clerk of  
San Francisco County on **07-29-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**07-29-2022**

**08/11/22 + 08/18/22 + 08/25/22 + 09/01/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397850

Fictitious Business Name(s):

**Houseplants and Plant Essentials**  
Address  
**283 9th Street, San Francisco, CA 94103**  
Full Name of Registrant #1  
**MD. Abul Mamun Siddique**  
Address of Registrant #1  
**1222 Harrison Street, Apt #5204**  
**San Francisco, CA 94103**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-21-2022**

Signed: **MD. Abul Mamun Siddique**

This statement was filed with the County Clerk of  
San Francisco County on **07-28-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**07-28-2022**

**08/04/22 + 08/11/22 + 08/18/22 + 08/25/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397844

Fictitious Business Name(s):

**I & J Market**  
Address  
**2415 Noriega Street, San Francisco, CA 94122**  
Full Name of Registrant #1  
**I & J Group LLC (CA)**  
Address of Registrant #1  
**324 E Moltke Street, Daly City, CA 94014**

This business is conducted by  
**A Limited Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-01-2022**

Signed: **Zhong Qian Huang**

This statement was filed with the County Clerk of  
San Francisco County on **07-28-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**07-28-2022**

**08/04/22 + 08/11/22 + 08/18/22 + 08/25/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397848

Fictitious Business Name(s):

**1.) Life & Love Coaching**  
**2.) Officially Hitched**  
**3.) R.T. Woodward Consulting**  
Address  
**1346 Stevenson Street, Unit B301**  
**San Francisco, CA 94103**  
Full Name of Registrant #1  
**R.T. Woodward Enterprises, LLC (CA)**  
Address of Registrant #1  
**1346 Stevenson Street, Unit B301**  
**San Francisco, CA 94103**

This business is conducted by  
**An Individual Liability Company**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **05-17-2022**

Signed: **Rachael Tanner**

This statement was filed with the County Clerk of  
San Francisco County on **07-28-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Lily Duong**  
**Deputy County Clerk**  
**07-28-2022**

**08/11/22 + 08/18/22 + 08/25/22 + 09/01/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397907

Fictitious Business Name(s):

**Lo-Cost Meat Market No 2**  
Address  
**2918 24th Street, San Francisco, CA 94110**  
Full Name of Registrant #1  
**Lou, Alvin T**  
Address of Registrant #1  
**37 Ora Way, San Francisco, CA 94131**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **Not Applicable**

Signed: **Alvin Lou**

This statement was filed with the County Clerk of  
San Francisco County on **07-28-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**08-05-2022**

**08/11/22 + 08/18/22 + 08/25/22 + 09/01/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397846

Fictitious Business Name(s):

**Loving Touch Healing Spa**  
Address  
**166 Geary Street, Suite 1000**  
**San Francisco, CA 94108**  
Full Name of Registrant #1  
**Elizabeth Dominguez**  
Address of Registrant #1  
**1345 24th Street, Richmond, CA 94806**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-27-2022**

Signed: **Elizabeth Dominguez**

This statement was filed with the County Clerk of  
San Francisco County on **07-28-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**07-28-2022**

**08/04/22 + 08/11/22 + 08/18/22 + 08/25/22**



# FICTITIOUS BUSINESS NAME STATEMENTS



## CHANGE OF NAME ADVERTISEMENT

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397829

Fictitious Business Name(s):  
**Millennium Realty**  
Address  
**2480 Mission Street, Suite #108  
San Francisco, CA 94110**  
Full Name of Registrant #1  
**JD Associates & Investments Inc. (CA)**  
Address of Registrant #1  
**1580 Sharon Circle  
Lafayette, CA 94549**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **06-20-2017**

Signed: **David S. Kim**

This statement was filed with the County Clerk of  
San Francisco County on **07-26-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Maribel Jaldon  
Deputy County Clerk  
07-26-2022**

**07/28/22 + 08/04/22 + 08/11/22 + 08/18/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397816

Fictitious Business Name(s):  
**Panda Children's Center**  
Address  
**2124 Taraval Street  
San Francisco, CA 94116**  
Full Name of Registrant #1  
**C World Connection Inc. (CA)**  
Address of Registrant #1  
**2124 Taraval Street  
San Francisco, CA 94116**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **02-06-2020**

Signed: **Wen Qi**

This statement was filed with the County Clerk of  
San Francisco County on **07-25-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Melvin Galvez  
Deputy County Clerk  
07-25-2022**

**07/28/22 + 08/04/22 + 08/11/22 + 08/18/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397795

Fictitious Business Name(s):  
**TAZI AI**  
Address  
**353 Sacramento Street, Suite 1800  
San Francisco, CA 94111**  
Full Name of Registrant #1  
**Tazi Ai Systems Inc. (CA)**  
Address of Registrant #1  
**353 Sacramento Street, Suite 1800  
San Francisco, CA 94111**

This business is conducted by **A Corporation**.  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **01/01/2022**

Signed: **Zehra Cataltepe**

This statement was filed with the County Clerk of  
San Francisco County on **07-21-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Maribel Jaldon  
Deputy County Clerk  
07-21-2022**

**07/28/22 + 08/04/22 + 08/11/22 + 08/18/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397923

Fictitious Business Name(s):  
**Thai Basil**  
Address  
**3749 Buchanan Street, Unit #5208  
San Francisco, CA 94123**  
Full Name of Registrant #1  
**Scott Wong**  
Address of Registrant #1  
**1430 Francisco Street #12  
San Francisco, CA 94123**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **08-08-2022**

Signed: **Scott Wong**

This statement was filed with the County Clerk of  
San Francisco County on **08-09-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Fallon Lim  
Deputy County Clerk  
08-09-2022**

**08/11/22 + 08/18/22 + 08/25/22 + 09/01/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397845

Fictitious Business Name(s):  
**Unique Variety**  
Address  
**816 Stockton Street  
San Francisco, CA 94108**  
Full Name of Registrant #1  
**Davis Yat Lung Li**  
Address of Registrant #1  
**945 Sacramento Street, Apt#1211  
San Francisco, CA 94108**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-01-2022**

Signed: **Davis Yat Lung Li**

This statement was filed with the County Clerk of  
San Francisco County on **07-28-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Maribel Jaldon  
Deputy County Clerk  
07-28-2022**

**08/04/22 + 08/11/22 + 08/18/22 + 08/25/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397743

Fictitious Business Name(s):  
**Yau Ventures**  
Address  
**665 Carolina Street, San Francisco, CA 94107**  
Full Name of Registrant #1  
**Austin Yau**  
Address of Registrant #1  
**665 Carolina Street, San Francisco, CA 94107**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **April 20, 2021**

Signed: **Austin Yau**

This statement was filed with the County Clerk of  
San Francisco County on **07-15-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
07-15-2022**

**07/28/22 + 08/04/22 + 08/11/22 + 08/18/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397861

Fictitious Business Name(s):  
**Art's Cyber Technical**  
Address  
**69 Richland Avenue  
San Francisco, CA 94110**  
Full Name of Registrant #1  
**Richard Jacoby**  
Address of Registrant #1  
**69 Richland Avenue  
San Francisco, CA 94110**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-01-2022**

Signed: **Richard Jacoby**

This statement was filed with the County Clerk of  
San Francisco County on **07-29-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
07-29-2022**

**08/18/22 + 08/25/22 + 09/01/22 + 09/08/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397951

Fictitious Business Name(s):  
**Street Thugz**  
Address  
**2605 Bryant Street #A  
San Francisco, CA 94110**  
Full Name of Registrant #1  
**Prentice Brown**  
Address of Registrant #1  
**2605 Bryant Street #A  
San Francisco, CA 94110**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **02-01-2021**

Signed: **Prentice Brown**

This statement was filed with the County Clerk of  
San Francisco County on **08-12-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Giselle Romo  
Deputy County Clerk  
08-12-2022**

**08/18/22 + 08/25/22 + 09/01/22 + 09/08/22**

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0397633

Fictitious Business Name(s):  
**I.E.**  
Address  
**901 Stanyan Street, Apt #106  
San Francisco, CA 94117**  
Full Name of Registrant #1  
**Edmund Lawrence Bowen**  
Address of Registrant #1  
**901 Stanyan Street, Apt #106  
San Francisco, CA 94117**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business  
under the fictitious business name(s) listed above  
on **07-01-2022**

Signed: **Edmund L. Bowen**

This statement was filed with the County Clerk of  
San Francisco County on **07-01-2022**

**Notice:** This fictitious name statement expires five  
years from the date it was filed. A new fictitious  
business name statement must be filed prior to this  
date. The filing of this statement does not of itself  
authorize the use in this state of a fictitious business  
name in violation of the right of another under  
Federal, State or Common Law.

Filed: **Lily Duong  
Deputy County Clerk  
07-01-2022**

**07/14/22 + 07/21/22 + 07/28/22 + 08/04/22**

### CHANGE OF NAME

#### ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 22-557316

PETITIONER OR ATTORNEY  
**Hannah Thayer MacMillan  
1100 Fulton Street Apt #1  
San Francisco, CA 94117**

TO ALL INTERESTED PERSONS:  
**Hannah Thayer MacMillan**  
for a decree changing names as follows:

**Hannah Thayer MacMillan  
to  
Hannah Mac Travers**

2. THE COURT ORDERS that all persons interested  
in this matter shall appear before this court at the  
hearing indicated below to show cause, if any,  
why the petition for change of name should not be  
granted.

NOTICE OF HEARING  
Date: **September 13, 2022** Time: **9:00 AM**  
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be  
published in Small Business Exchange, at least  
once each week for four successive weeks prior  
to the date set for hearing on the petition in the  
Small Business Exchange newspaper of general  
circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO  
400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102

**JEFFREY FLORES, Deputy Clerk  
DATED - August 01, 2022**

**08/04/22 + 08/11/22 + 08/18/22 + 08/25/22**

### CHANGE OF NAME

#### ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 22-557305

PETITIONER OR ATTORNEY  
**Taneika Jones  
PO Box 880531  
San Francisco, CA 94188**

TO ALL INTERESTED PERSONS:  
**Jones, Taneika**  
for a decree changing names as follows:

**Rylan Earl Jones-Miller  
to  
Rylan Earl Easy**

2. THE COURT ORDERS that all persons interested  
in this matter shall appear before this court at the  
hearing indicated below to show cause, if any,  
why the petition for change of name should not be  
granted.

NOTICE OF HEARING  
Date: **September 08, 2022** Time: **9:00 AM**  
Dept.: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be  
published in Small Business Exchange, at least  
once each week for four successive weeks prior  
to the date set for hearing on the petition in the  
Small Business Exchange newspaper of general  
circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO  
400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102

**JACQUELINE LA PREVOTTE, Deputy Clerk  
DATED - August 3, 2022**

**08/04/22 + 08/11/22 + 08/18/22 + 08/25/22**

SMALL  
**BUSINESS**  
EXCHANGE



## SUCCESS STORIES

# Jacqueline Pruitt: The steel boss of Sankofa Park

[ Article originally appeared in <https://destinationcrenshaw.la> ]

By Darlene Donloe,

Jacqueline Pruitt, founder, and owner of Marvel-la Steel Placers (MSP) starts her day at 6 a.m., sitting at a desk in front of the computer in her spacious, yet sparsely decorated office in Signal Hill.

Behind her sits a fish tank where her turtle “Shelley” lives. Behind the tank is a poster visible through the water with Martin Luther King Jr.’s image and the words: “I Have A Dream.”

But Pruitt has more than a dream. As one of only a handful of female-owned and Black-owned rebar installation companies, the Long Beach native is a trailblazer as well as a no-nonsense boss.

Marvella, which launched in 2016, has installed rebar (steel bar used to reinforce concrete) on three Purple Line stations and three stations at the Regional Connector Transit Project. The company also worked on the I-15 freeway between the 91 and 10 freeways.

Today, Pruitt’s company is providing the rebar to Destination Crenshaw (DC), the 1.3-mile open-air art and culture corridor being built along Crenshaw Boulevard. The project includes the landmark Sankofa Park, currently under construction, and for which Pruitt’s company already has delivered and installed rebar.

With an average of 20-60 employees working on various transportation systems such as trains and highways, she has to keep her eyes on the ball.

Depending on the size of the project, Pruitt said her smallest contract could be in the neighborhood of \$15,000 and her largest about \$9.6 million.

In the highly competitive construction industry and rebar business, Pruitt has fought for acceptance. Because Destination Crenshaw is special to her, she fought equally hard to win the bid for the history-making project.

“When I started reading about Destination Crenshaw, I said, ‘this is my job,’ Pruitt said. “I really wanted it because it means something to me. It has meaning. I frequent that area. Leimert Park is special. To build that, yeah, I had to be a part of it. I had to.”

Hers is a track record to make any company owner proud, but Pruitt has bested unusually long odds.

When she was younger, she took several wrong turns. She wrestled with drug use and homelessness and was in and out of jail.

That life ended on May 19, 2003.

“I got arrested at one of the places I used to hang out,” Pruitt said. “The idea to shoot up drugs was in my mind when the police came. A week prior I had broken down and asked God to help me. Thankfully, my parole officer sent me to treatment instead of jail. It worked.”

Since then, Pruitt has been sober.

If not for the courage she mustered to turn her life around, MSP would have never been a dream.



**Jacqueline Pruitt, founder, and owner of Marvella Steel Placers, in her Signal Hill office next to the fish tank where her turtle “Shelley” lives.**

With her commitment, came a business model that has stood her in good stead.

“We perform safely and do high-quality work in the field and in the office,” she said. “We are professional; we remain in compliance, have reasonable prices, and we work with our customers and provide certification if their project needs to meet certifications.”

Since Marvella Steel Placers opened, the company has completed 22 jobs.

“Not bad for a girl,” Pruitt said, smiling.

Now that she’s the boss and no longer physically working on construction sites, Pruitt said she misses “getting my hands dirty.”

“The last time I got my hands dirty was more than a year ago,” she said. “Then Destination Crenshaw started, and I couldn’t help but put my tool belt on and tie some bar with the guys. My hands are soft now. But, in case I’m needed, I still have my tool belt.”

On this morning, Pruitt is checking for upcoming jobs, greeting some of her workers, taking calls, making deals, and talking to one of her foremen about the progress on a current job – all in the span of five minutes. And, she makes it look easy.

This, she says, is the life she dreamed for herself.

“I love being a Black-owned, woman-owned company,” she said. “I also like that it’s very physical. When I got into this, I was 29. I had to be smart. It was a great opportunity to grow.”

Marvella Steel Placers is named after Pruitt’s mother as a way to pay homage to the woman who always showed her unconditional love.

“My mother was my everything,” Pruitt said. “Even though I was doing some things she didn’t necessarily approve of, she still loved me.”

Now that Pruitt is gaining success, she’d like to see more women “making their mark in construction.”

“Women have a place in construction,” she said. “Just look at me. If someone doesn’t give you a chance, make a way for yourself. There’s a place for everybody. Black women come from Egyptian queens. We can do anything.”

Pruitt came by her interest in construction honestly. Her father, now 87, was in construction. She remembers, vividly, him being a hard worker who would leave the house at 4 a.m. to go to work.

“At the time, I didn’t know what he did,” she said. “I knew he came home dirty and smelled unusual.”

Two decades later, her actual leap into construction began quite by accident. One day she ran into a female friend, who is a carpenter working on a large project.

“She was dressed all dirty,” said Pruitt, who studied psychology at Long Beach City College and Cal State Fullerton. “I asked her what she did and she told me. I asked how much it paid. She told me, and I said, ‘Where do I sign up?’”

That’s when Pruitt applied for a pre-apprenticeship – during which she was taught trades from laying concrete, to plumbing, framing, and, yes, rebar.

“When I got into construction, I had to learn to be assertive,” she said. “My foreman told me to grow some balls. I learned how to be assertive and let people know what they have to do. I started as an apprentice, then became a journeyman, then a foreman. I then became a general foreman for the guy that got me into rebar. He planted a seed.”

In her third year as an apprentice, Pruitt earned the Lead Ironworker position on projects such as Berth 200 in the Port of Los Angeles, the Automated Container Movers in the Port of Long Beach, freeway lane additional bridges, abutments, and miles of retaining walls and barrier rail on the 91 Freeway.

Additionally, she worked slab on metal decks for the famous Wilshire Grand Center high-rise. Shortly after achieving her journeyman status, she earned the foreman position and built the Hollywood Park Casino on time and under budget. From there she began managing three or more jobs simultaneously.

Pruitt has steadily grown into her self-assurance but admits she “had no idea” what owning her own company entailed.

“Well, I didn’t know this was an owning- your-own-company type deal,” said Pruitt, who brought in her niece, as office manager, to help her run MSP. “All I wanted to do, initially, was to just go grab some guys I worked with and go do a job.”

Instead, she ended up going to bidding classes and learning how to look for jobs.

“It took a year and a half to figure it out,” she said. “I was told by some people that because I was a Black woman-owned company, I’d be at a disadvantage contract-wise.”

Today Pruitt is positioning her Marvella Steel Placers to be the premier rebar installation company signatory to Ironworkers Local 416 holding the following designations: SBE, DBE, WBE, MBE, LBE, CBE and LGBTBE.

Throughout her life, Pruitt said people gave her a chance, so she wants to pay it forward.

“My hope is to continue to be a better me and be in a position to help others,” she said. “There is a big piece of pie to be had, but, [more people need to get] to the table to eat it.”

*Jacqueline Pruitt is a member of the Board of Directors of the National Association of Minority Contractors of Southern California, Inc.*

**SOURCE:** <https://destinationcrenshaw.la/not-bad-for-a-girl-rebar-like-a-boss/>



**Pruitt oversees the unloading of rebar at the future site of Destination Crenshaw’s anchor attraction, Sankofa Park.**



## SUCCESS STORIES

### Larry Knowles, Rising Tide Sea Vegetables

[ Article originally appeared in <https://cameonetwork.org> ]

Larry Knowles is certainly not the first person to find a use for the bounty of sea vegetables to be found along the Mendocino coast. But Knowles and his company — Rising Tide Sea Vegetables — have developed a unique product niche: healthy treats for humans and other animals. Among their products, Rising Tide sells maple kelp crunch bars that people like to eat and feather boa seaweed that bears, fish, and otters like to flip, nibble or bat around for hours.

In 2008, Knowles and his business manager, Marla Greenway, began receiving consulting services from the Mendocino Small Business Development Center operated by West Company. SBDC consultant Michael Carroll worked with Rising Tide to identify weak and strong products, calculate healthier profit margins, and balance cash flow. The most striking thing Knowles and Greenway learned from this analysis was that one of their most popular products — their Maple Kelp Crunch bars — was being sold at a loss.

The bars were being made by a company on the east coast and then labeled and distributed by Rising Tide. Knowles resolved to find a way to manufacture the bars himself. First, he purchased the assets of a commercial business in Fort Bragg, including a large commercial baking oven. Then, he partnered with a professional



**Larry Knowles**

baker to develop his own recipe for the product. After much research and experimentation, they were able to achieve the taste and quality they wanted while keeping costs down to profitable level. “Initially, we thought we might have to discontinue the organic energy bar line,” says Greenway. “This wasn’t a happy prospect. But now — as a result of our consulting with Michael — we’re very excited and optimistic about the future of our snack product line.”

As a further consequence of consulting with West/SBDC, Knowles was encouraged to develop an offshoot business: a commercial, shared-use community kitchen known affectionately as “Chubby’s.” According to Greenway, “The assistance and education we’ve received from Michael for this new project has been invaluable.” And, in their not-for-human-consumption line, represented by its Feather Boa product. Otherwise known as *Egregia Menziesii*, Feather Boa is a seaweed too tough for humans but much loved by bears, fish, and otters, among others. And, like other seaweeds, the Feather Boa is packed with nutrients. Rising Tide has marketed its seaweed to zoos for years as a natural, behavior-enhancing edible toy.

Susan Garrett, from the Lake Superior Zoo, noted that their polar bears, reef fish, and North American river otters all enjoy the Feather Boa. “The seaweed fascinated the polar bears” says Garrett. “Initially, they were not sure what to do with it but soon both bears jumped into the water and grabbed a piece. Bubba remained in the water the whole time and swallowed his down rather quickly. Berlin brought hers up onto a rock and took her time with it, quite obviously relishing the treat.”

Website: <https://www.loveseaweed.com/>

SOURCE: <https://cameonetwork.org/news/larry-knowles-rising-tide-sea-vegetables/>

### Jen Musty, Batter Bakery

[ Article originally appeared in <https://cameonetwork.org> ]

Jen Musty launched Batter Bakery in 2008 after two years of working on her plan and recipes. Since then, Batter has grown from a one-woman business to a full-fledged local bakery that’s made a name for itself alongside several iconic San Francisco favorites. During its first years, Batter’s only retail spot was a tiny kiosk on a corner of San Francisco’s Financial District.

Jen supports the local economy in the Bay Area: Batter sources its produce from local farmers and uses only what is in season. A few years ago, Jen opened Batter’s first full-scale retail shop. When she went to her bank to secure a loan, she faced roadblocks to approval. So, Jen went to Pacific Community Ventures. Now they’re working together to help Jen and her team grow, create new jobs, and make Batter a permanent fixture in its new neighborhood. Website: <http://www.asmaracafesd.com/>

Jen is an amazing business owner who’s grown her company slowly and methodically. With her PCV loan and pro bono advisor, she’s been building sales and adding jobs. And San Francisco is an expensive city where retail businesses see a lot of turnover.

Website: [www.batterbakery.com/shop/](http://www.batterbakery.com/shop/)

SOURCE: <https://cameonetwork.org/news/jen-musty-batter-bakery/>

### Yordanos Asmelash Haile, Asmara Cafe



**Yordanos Asmelash Haile**

Asmara Cafe specializes in traditional brewed Eritrean and Ethiopian coffee and food such as chicken kilwa, foule and sambusas. Owner Yordanos Asmelash Haile is a first-generation American having immigrated to the U.S. from Eritrea in East Africa. She aims to highlight her cultural flavors through the menu at her coffee shop.

Yordanos has more than 10-years’ experience working in the back and front of the house at her father’s restaurant in Eritrea. She began investing her savings into Asmara Cafe in June 2019 to build out a kitchen space in her City Heights storefront. Multiple COVID-related challenges disrupted her buildout and challenged her capital. Luckily, she was referred to Accessity by

City of San Diego staff and was approved for a loan to fund costs such as inventory, furniture, and kitchen equipment, as well as working capital. With this funding, Yordanos was finally able to open her business in the summer of 2021. Asmara Cafe is a family business with Yordanos’ daughters helping her on nights and weekends. Yordanos is most proud of the two jobs she has created within her community.

Website: <http://www.asmaracafesd.com/>

SOURCE: <https://cameonetwork.org/news/yordanos-asmelash-haile-asmara-cafe/>



### Tom Ball, Orland Meat Processors



[ Article originally appeared in <https://cameonetwork.org> ]

Tom Ball had worked as a Nestle Sales Representative for five years when in January 2002 he became a victim of corporate downsizing. Not knowing where to go from here Tom saw this as an opportunity to become a business owner. As luck would have it, a meat cutting business was for sale in Orland. This seemed, to Tom, to be the perfect time to return to his past life as a meat cutter.

Orland Meat Processors focuses on services, competitive pricing and quality of workmanship that allows Tom’s customers to feel they get

the best value for their money. Tom prides himself on his integrity, honesty and first class service. “Without honesty,” Tom said. “We would not be successful.”

At the same time, Glenn County was promoting inexpensive financing to help businesses in the county grow. Tom realized his business was in need of a new roof, and took the opportunity to not only get the new roof he needed but to refinance his existing business loan. “3CORE was extremely helpful, tolerant and patient with me,” Tom said. “This experience was not like getting a loan from a bank — 3CORE provided me with more personal service.”

The 3CORE financing services were a great fit for Tom. Their interest rates were much better than those offered at most commercial banks, and he liked that 3CORE worked closely with him to put a package together that best fit his business needs. “Most of all,” Tom said. “The organization is there to improve employment in the area. By helping to make my business more successful it helps the whole community.”

SOURCE: <https://cameonetwork.org/news/tom-ball-orland-meat-processors/>

# California unemployment checks: New report says here's why they're so hard to get



Hospitality workers apply for unemployment benefits at the Hospitality Training Academy in Los Angeles on March 13, 2020. Photo by Marcio Jose Sanchez, AP Photo

[ Article originally appeared in  
<https://calmatters.org/> ]

By Grace Gedy,

If you get laid off, there's a system that's supposed to help you get by: unemployment benefits. Whenever California stares down a pandemic or a possible recession, the partial wage-replacement program is one of the most important economic safeguards for workers.

But the benefits have become more difficult for workers to access, due to the program's design and decisions made by California's embattled Employment Development Department. That's according to an in-depth report released this morning from the Legislative Analyst's Office, a non-partisan agency that provides advice to the Legislature.

The report found that the benefits program's orientation toward businesses — which fund the benefits and have an incentive to keep costs down — led the department to emphasize holding down costs. Pressure from the federal government to avoid errors led the department to try, however successfully, to minimize fraud.

The result, according to the report: The department pursued lowering costs and hindering fraud over making it easy for workers to access benefits.

"Looked at individually, one of these policies might seem totally reasonable, either to limit fraud or to minimize business costs," said Chas Alamo, the report's author and principle fiscal and policy analyst with the Legislative Analyst's office. "But when you look at them, and kind of step back and look at the suite of policies that have been made over several decades, it becomes clear that there's a sort of imbalance in the system," said Alamo.

Gov. Gavin Newsom's press office directed questions about the report to the Employment Development Department, saying it was best suited to talk about the report.

Department spokesperson Gareth Lacy wrote in a statement that EDD "appreciates and will carefully review the LAO's ideas for further simplifying processes and speeding up the delivery of services to Californians. Many of these ideas, such as limiting improper claim denials and minimizing delays, have been incorporated into EDD actions over the past year."

Lacy also pointed to a modernization push at the department to improve call centers, simplify forms and notices, including user testing, developing data analysis tools to continue curbing fraud, and upgrading department training to increase the pace of application processing.

Early in the COVID pandemic as joblessness rates soared, the department struggled to keep up with a surge of benefits claims — leaving some Californians repeatedly calling the department in frustration and waiting weeks or months for the money to arrive.

Then came sensational reports that the department had paid out as much as \$20 billion in fraudulent benefits.

Last December, the department froze 345,000 disability insurance claims due to suspected fraud. As it tried to root out disability benefits fraud, calls to the department with questions surged, and many went unanswered.

Despite an increase in fraud during the pandemic, fraud has historically been uncommon in California's unemployment benefits, likely "representing less than 1 percent of claims," the report found. The vast majority of fraud that occurred during the pandemic was concentrated in

a temporary federal program that has now ended.

The report lays out evidence that unemployment benefits have become too difficult for workers to access.

When workers are denied benefits, for example, they're allowed to file appeals. The report found that more than half of denials are overturned on appeal, meaning those workers should have gotten the benefits in the first place. By contrast, "less than one-quarter are overturned in the rest of the country," the report found.

Also slowing the process: extensive, and sometimes confusing, steps to prove eligibility for California unemployment benefits.

The department's actions during the pandemic suggest that getting payments to workers is not its highest priority, the report said. For example, the department disqualified about 1 in 4 unemployment benefits claims during the pandemic for failing to respond to the department's requests for additional information — or because the department was not able to process the additional information provided in the allotted time frame.

Meanwhile, a September 2020 report written by a strike team assembled by Gov. Gavin Newsom found that during the same period, each department field office "had an estimated 450 pounds of unopened mail and had no system for processing unopened mail. Further, at the state's call centers, less than 1 percent of callers reached an EDD staff member."

The Legislative Analyst's Office report also revealed that the Employment Development Department mischaracterized the number of people seeking jobless benefits that it was disqualifying or denying in reports to the Legislature.

From the start of the pandemic to June 30, 2021, the department sent weekly dispatches to the Legislature. During that period, the department reported that it had disqualified or denied 705,000 unemployment benefits claims, according to the Legislative Analyst Office's report. But the Legislative Analyst's Office found that the department disqualified at least 3.4 million during that period.

When asked about this discrepancy, the department said it had interpreted the requirement to report to the Legislature to mean the number of people who were found not to qualify under state and federal eligibility rules, and so it did not report the number of people being disqualified by procedural rules.

"People should get fired for this," said Jim Patterson, a Republican state assemblymember from Fresno, citing how the Legislature was misled.

The report corroborated what Patterson already sensed, he said — his office has helped about 3,000 constituents who had problems with the department. Through that process, he added, he saw how confounding the communication from the department to unemployed people sometimes is. "They write to constituents as if they're creating a treatise for a master's degree in confusion," Patterson said.

"We're just seeing the result of a bureaucratic system that wasn't capable of doing its fundamental mission," Patterson said.

Visit the link below for the full article:

<https://calmatters.org/economy/2022/08/california-unemployment-benefits-3/>



## CALIFORNIA SUB-BID REQUEST ADS

### DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909  
Phone: (925) 829-9220 / Fax: (925) 803-4263  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: DAVID CZECH  
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**DEL RIO TRAIL PROJECT**  
Federal Aid Project No. ATPL-5002(189)  
City Project No. K15165100  
Bid No. B23151131001  
Disadvantaged Business Enterprise (DBE) Goal Assigned is 24%  
OWNER: CITY OF SACRAMENTO - 1st Floor, New City Hall  
915 I Street, Sacramento, CA 95814 • Ph: (916) 808-8300

**BID DATE: AUGUST 31st, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Adjust Iron, Bridge, Clearing and Grubbing/Demolition, Cold Plane, Construction Area Sign, Electrical, Erosion Control, Fencing, Irrigation, Landscaping, Minor Concrete, Railroad, Roadside Signs, Slurry Seal, Striping, SWPPP Prep/ Water Pollution Control, Plan Prepare, Traffic Control Systems, Underground, Wall (Block), Trucking, Water Trucks, Street Sweeping, Imported Borrow, Class 2 Aggregate Base Material, and Hot Mix Asphalt (Type B) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at [https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAbBrd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAbBrd0ba51_kN3GtAESfBUoa?dl=0)

or from the Owner's site at <https://pbsystem.planetbids.com/portal/15300/portal-home>

Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



### Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601  
Phone: (510) 261-0466 • FAX (510) 261-0478  
Estimator: JACK SHEWMAKER • Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

**PROJECT 1006339 CITYWIDE PAVEMENT REHABILITATION 2022**  
Oakland Certified Local Business Requirement is 50%

OWNER: CITY OF OAKLAND – 1 Frank H. Ogawa Plaza, Room 104, Oakland, CA 94612

**BID DATE: AUGUST 25, 2022 @ 2:00 P.M.**

GBI is soliciting quotations from certified Local and Small Local Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CRACK SEALING, EMULSION SUPPLIER, LANDSCAPING, MICROSURFACING, MINOR CONCRETE (REMOVE & REPLACE), REMOVE RAILROAD TRACKS, ROADSIDE SIGNS, SLURRY SEAL, STRIPING, SURVEY, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TRAFFIC CONTROL SYSTEMS, TREE REMOVAL/TRIMMING, TRUCKING, WATER TRUCKS, STREET SWEEPING.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox link at: <https://www.dropbox.com/sh/m5i7d8y5irrma1s/AAAgGatcgZV8hFik9fw5Qofa?dl=0> or the owner's website at: iSupplier: <https://www.oaklandca.gov/services/active-closed-opportunities> or CIPList.com: <http://ciplist.com/plans/?Oakland/city/9392>

Fax your bid to (510) 261-0478 to the attention of Estimator Jack Shewmaker. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need L/SLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). GBI is willing to breakout portions of work to increase the expectation of meeting the L/SLBE goal. At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an Equal Opportunity/Affirmative Action Employer.

# San Francisco Receives \$23 Million Federal Grant for Safer Streets



[ Article originally appeared in  
<https://sfmayor.org> ]

Mayor London N. Breed and the San Francisco Municipal Transportation Agency (SFMTA) today announced that the U.S. Department of Transportation has allocated \$23 million for safety upgrades along San Francisco's Howard Street through the Rebuilding American Infrastructure with Sustainability and Equity (RAISE) initiative.

"Making the Howard Street corridor safer will save lives and prevent injuries will also encouraging more people to safely use our bike network in the South of Market area," said Mayor London Breed. "We have moved quickly to open protected bike lanes with temporary dividers on Howard Streets, and this will allow us to build on that success and make these changes with more permanent infrastructure. I am thankful for Speaker Nancy Pelosi's support of making our streets safer and her advocacy to Secretary of Transportation Pete Buttigieg this spring to fund the Howard Streetscape Project."

"Yesterday's announcement is a vital step toward ensuring all San Franciscans can safely share our streets – including on foot or on a bicycle," Speaker Pelosi said. "This \$23 million federal investment will help build the safer, greener Howard Street that our City deserves: saving lives, easing commutes, and bringing communities closer together. As San Francisco's proud representative in the Congress, it was my privilege to help secure this transformative funding, and I will continue fighting alongside Mayor London Breed to achieve our Vision Zero – ending traffic fatalities in San Francisco by 2024."

Located in the South of Market neighborhood (SoMa), between 11th and 4th streets, the How-

ard Streetscape Project will improve safety on a high-injury corridor, reduce greenhouse gas emissions, support the City's transformative vision for SoMa as a regional hub, and improve mobility for visitors and residents, including low-income populations who depend most upon riding transit, walking, and bicycling. The transformation of this corridor received strong community engagement and support from safety advocates in San Francisco.

"All through COVID we've been experimenting with street safety improvements using plastic and paint," said Jeffrey Tumlin, SFMTA Director of Transportation. "We're grateful for Speaker Pelosi's support to upgrade our successful pilots with concrete and trees."

The funding will transform a three-lane west-bound, dangerous, and heavily travelled arterial to a proposed two-lane street with bike infrastructure improvements including a protected two-way bikeway, protected intersections and separate bicycle and vehicle phases, pedestrian infrastructure improvements such as raised crosswalks at alleyways, curb ramps and pedestrian-level lighting, and civic amenity zones that include decorative crosswalks and historic plaques and green infrastructure indicative of a safe street design built to protect the most vulnerable road users.

Between 2014 and 2019, three fatalities occurred on the corridor, along with 152 traffic crashes on the Folsom-Howard couplet, with more than half of these involving people walking or biking.

More information about the project is available at [sfmta.com/FolsomHoward](http://sfmta.com/FolsomHoward).

**SOURCE:** <https://sfmayor.org/article/san-francisco-receives-23-million-federal-grant-safer-streets-0>



## CONSTRUCTION SITES SAFETY TIPS

# Using Job Hazard Analysis to Improve Construction Safety

[ Article originally appeared in [www.constructconnect.com](http://www.constructconnect.com) ]

By Kendall Jones,

Construction sites can be a dangerous work environment. Safety managers and project managers are tasked with identifying and eliminating hazards to ensure the safety of everyone on the jobsite. Conducting a job hazard analysis for each job on a project is an effective method for mitigating potential hazards and protecting workers.

A job hazard analysis is a process used to identify and eliminate or mitigate potential hazards. The process involves breaking down the job into individual tasks, identifying potential hazards for each task, risk assessment to determine the likelihood and severity of each hazard, and developing preventative measures aimed at eliminating each hazard.

### Getting Started

The first step is to determine which jobs you want to create a job hazard analysis for and prioritize which ones you will tackle first. You might want to start with jobs that have a high rate of accident occurrence at your company or jobs that have the most potential for causing serious injuries or death. Jobs with low accident rates or potential for serious injuries should go to the bottom of your list.

New jobs and jobs that are performed infrequently should be prioritized accordingly since it's likely your workers won't have as much experience performing those tasks. They might not be as familiar with the necessary safety measures compared to jobs they perform on a regular basis.

Eventually, you will create a library of job hazard analyses on all the jobs your workers perform. Periodically, these will need to be updated and altered when the environment or site conditions change or if the sequence of steps to perform a job is modified or changed.

### Break the Job Down Into Individual Tasks

Once you've decided on which jobs to focus on first, it's time to break down each job into individual sequential tasks. The best way to do this is by having a supervisor or safety manager observe an experienced worker perform the job. The observer should take detailed notes of each step, focusing on what is being done rather than how the worker is performing each task.

Taking a video recording of the worker performing the job can be helpful in ensuring you haven't missed a step in the process or gotten any of the steps out of the order they were performed. The video can also be used to review the steps and verify their accuracy, and provide a visual aid for your team to identify potential hazards.

When sequencing out steps in a job be sure to start each step with an action verb like "lift" or "cut" in order to focus on what is being done. Try to keep the number of steps or tasks in each job to 10 or fewer. If 10 or more steps are needed for a particular job, it might be a good idea to separate the job into two separate jobs.

Avoid being too general because you might leave out a crucial step in the process. On the flip side, being too detailed may cause you to lump individual tasks together or overcomplicate the steps needed to complete the job.

### Identify Potential Hazards

Now that you have the job broken down into individual tasks, it's time to identify all the potential hazards for each task. Get workers familiar with the job involved in this step because they already know some of the potential hazards. Remember, you are trying to identify potential hazards, not just hazards you observed or that were eliminated when you observed the worker performing the job.

For example, let's say you observed a worker cutting concrete as part of conducting a job hazard analysis. During the observation, the worker used a concrete saw equipped with a blade guard

and a dust collector. The worker was wearing safety goggles and earplugs to protect his eyes and ears.

Just because the worker implemented these safety measures doesn't mean there weren't potential hazards like being struck by flying debris or exposure to silica dust and loud noises. The potential hazards were eliminated because the worker followed proper safety procedures. You can't rely on every worker to do this which is why conducting a job hazard analysis is so important.

OSHA suggests asking the following questions during your job hazard analysis to identify potential hazards:

- What can go wrong?
- What are the consequences?
- How could it arise?
- What are other contributing factors?
- How likely is it that the hazard will occur?

In addition to those questions, it's important to factor in potential hazards from working at height, hazards from using specific tools and equipment, and changes in weather conditions. Falls, electrocutions, getting struck by objects, and getting caught in or between are some of the deadliest hazards on construction sites.

### Assess the Risks of Each Hazard

After you've identified the potential hazards for each task of a job, the next step is to conduct a risk assessment of each hazard. The risk assessment of the job hazard analysis will identify the probability of the hazard occurring and the severity of possible accident injuries.

Knowing which potential hazards present the highest risks will help when determining which preventative measures should be put in place to mitigate those hazards. Higher risk hazards should take precedence over hazards that have a low chance of occurring.

Conducting a risk assessment during your job hazard analysis will also come in handy for safety training purposes. A greater emphasis should be put on hazards that have a higher likelihood of occurring and causing severe injuries or death.

### Eliminate or Mitigate Hazards

Now it's time to determine what measures need to be implemented to mitigate the hazards. Your top priority should be to eliminate the hazard whenever possible. If the hazard can't be eliminated, try and contain the hazard with engineering controls like machine guards or cordoning off work areas. Other methods to mitigate hazards include revising the work procedures by modifying or adding steps or by changing the sequence of tasks. OSHA's standards and regulations for construction are a good starting point when determining which preventative measures to implement.

Reducing exposure to a hazard should be your last line of defense since it is generally regarded as the least effective method for hazard mitigation. This might include limiting the amount of time a worker is allowed to perform a specific task or using personal protective equipment (PPE) to reduce the potential for injuries should an accident occur.

Using job hazard analyses is a proven method for helping to identify and eliminate hazards on the construction site. They can be used to conduct safety training and as topics to cover when conducting safety meetings or toolbox talks. A job hazard analysis is also a useful tool in accident investigations when mishaps occur.

Each job hazard analysis should be reviewed periodically. Updates should be made when conditions or work procedures change in order to ensure that the job hazard analysis is accurate and effective in identifying and eliminating hazards.

**SOURCE:** <https://www.constructconnect.com/blog/using-job-hazard-analysis-improve-construction-safety>



## BUSINESS TOOLKIT

# How to Win More Construction Bids: 9 Ways to Improve Your Bid-Hit Ratio

[ Article originally appeared in <https://solutions.borderstates.com> ]

Contractors have often approached project bidding by offering the lowest possible cost. But as the bidding process becomes increasingly complex, it's important to know how to win construction bid contracts and improve your bid-hit ratio while staying profitable.

Bidding low isn't the same thing as bidding competitively. And increasing your bidding

volume without changing your approach only leads to wasted time and money.

Check out these nine tips for winning more construction bids with fewer proposals.

**Bid first and know your competition**

An easy way to get more construction bids is stepping in before your competition does. Keep an eye on construction bidding marketplaces to create a profile and preemptively find jobs.

- **BidClerk**– This site provides commercial construction leads and project information.
- **iSqFt**– A networking tool, iSqFt is specially designed to help construction professionals connect and communicate.
- **BidPlanroom**– Commercial construction professionals use this site to join a bidder's list, post projects and promote their company. (It's free!)

When preparing to bid on a project, know what criteria your competition will use so you can bring more to the table. This means making your

offer about more than just price. Essentially, you need to sell the fact that your services are better.

### Don't chase every job

Just because a construction job is available doesn't mean you should go for it. You're better off taking the time to carefully craft a proposal for five projects you're well suited for than 20 you aren't.

**Visit the link below for the full article:**

<https://solutions.borderstates.com/how-to-win-construction-bid-contracts/>